

Dear Member,

I would like to inform you that "Bio Asia-2008 – The Global Bio-Business Forum" will be held at Hyderabad, International Convention Centre from 7-9, February 2008. The Conference which will be dwelling upon the current developments of reach and development in bio-technology, will undoubtedly provide an impetus to the growth and development of bio-technology in India, more so in the State of Andhra Pradesh. The biotech industry in Andhra Pradesh is about Rs.455 crore, contributing to nearly 10 per cent of the size of the industry in India. It accounts for 24 per cent of the total biotech revenue generated by companies in South India (Rs. 1,898.47 crore) . Out of the top 20 home grown biotech companies, 6 are from Andhra Pradesh. They contribute to about Rs.280 crore.

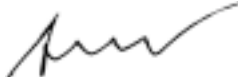
As an encouragement to the fast biotech hub at Hyderabad, the State Government has christened the city 'Genome Valley'. It provides research, training, collaboration and manufacturing activities for biotech companies. It is spread over 600 square kilometers and houses more than 100 biotech companies. 'Genome Valley is forging ahead. We have a well defined policy to forge a private-public partnership in the development of biotechnology in the State' says the Chief Minister of Andhra Pradesh. The Genome Valley has on its pipeline projects such as setting up of an International Life Science Institute in Hyderabad, establishment of a National Animal Resource Facility for Biomedical Research by Indian Council of Medical Research in collaboration with the National Institutes of Health of the United States, an Umbilical cord stem Cell Bank, a Bio-Medical Research Centre and a state-of-the art maternity/neo-natal hospital by the Pacific Health Care holding.

In addition, the Government of Andhra Pradesh extends a host of incentives for establishment of biotech specified units. They include a nominal sales tax of 1 percent for 'high end' biotech products manufactured and located in the specified 'Biotech park' for a period of 7 years for those units commencing commercial production on or before 31<sup>st</sup> March,2008. The State Government will provide, wherever possible, suitable government land on lease or as equity for putting up of biotech units. Establishment of bio-informatic centres shall also be encouraged without any locational restrictions. Lands would be allotted to such units at a rebated price subject to an employment commitment. The biotech industry will be exempted from the purview of statutory power cuts. Industrial power tariff and all other admissible incentives and concessions as applicable to general industry would be extended to the biotech industry. Labour concessions will include; permission to run a 3-shift operation subject to Government of India's concurrence; establishment of exclusive special Industrial Tribunals for biotech parks to give a top priority to the settlement of disputes that may arise in units located in the "Biotech Parks".

Further the State Government proposes to allot land either free of cost, or at a concessional rate and give grant for capital expenditure to Institutions of Training in the field of biotechnology. Lands will also be allotted at concessional rate for developing housing and recreational facilities for personnel working in Biotech field in designated areas and in and around Genome Valley.

The conference which will have National and International participation, will be inaugurated by the Vice-President of India Shri Hamid Ansari.

Thanks for your cooperation.



Atluri Subba Rao



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# FAPCCI *Review*

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Editor : **M. HEMALATA**

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*The views expressed by the authors in their articles published in this magazine are their personal views and do not necessarily reflect the views of FAPCCI.*

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# Export Promotion Councils & Commodity Boards and Export Promotion



– *Ramakrishna Rao Chitturi*  
Director, International Trade Facilitation Centre

## Introduction and Objective

Export Promotion Councils are not-for-profit organisations registered under the Societies Registration Act, 1860 or the Companies Act, 1956 as the case may be. They are autonomous organisations and regulate their own affairs. However, if Central Government frames uniform bylaws for constitution or for transaction of business for Export Promotion Councils, they shall adopt the same with such modifications as Central Government may approve having regard to special nature or functioning of such Export Promotion Council.

In order to play their part in the promotion of exports as effectively as it could be possible, Export promotional councils function as professional bodies. They have professional background in commerce, management and international marketing besides experience in government and industry.

The basic objective of Export Promotion Councils is to promote and develop the exports of the country. Each council is responsible for promotion of a particular group of products, projects and services. Commodity Boards function as Export Promotion Council for products allotted to them.

## Need for Membership

Any person-an individual, firm, society, company, corporation or any other legal person, may become a member of an Export Promotional Council or a Commodity Board if, he wishes to apply for a licence or certificate or authorisation or permission to import or export or avail of any other benefit or concessions under the Foreign Trade Policy shall be required to furnish a Registration-cum-Membership Certificate (RCMC) granted by an Export Promotion Council or Commodity Board or any other authority specified unless specifically exempted under the said Policy.

## Registration

An exporter may register and become a member of Export Promotion Council or Commodity Board. On being admitted to membership, the exporter shall be granted a Registration-cum-Membership Certificate (RCMC) of Export Promotion Council or Commodity Board concerned. In case, an exporter desires to get registration as a manufacturer exporter, he shall furnish evidence to that effect in the form of an SSI Certificate, Industrial Entrepreneurial Memorandum (IEM), Industrial Licence or any other relevant registration or certificate as manufacturer. Prospective/potential exporters may also, register and become an associate member of an Export Promotion Council.

## Registering Authorities Issuing RCMC

S No	Registering Authority	Products Covered
1	Agricultural and Processed Food Products Export Development Authority (APEDA), New Delhi. Website: <a href="http://www.apeda.com">www.apeda.com</a>	Animal Products, Cereals, Floriculture and Seeds, Fruits and Vegetables, Processed Fruits and Vegetables, Other Processed Food.
2	Apparel Export Promotion Council, (AEPC) New Delhi Website : <a href="http://www.aepcindia.com">www.aepcindia.com</a>	Readymade Garments excluding Woolen knitwear and of leather, silk, jute hemp.
3	Basic Chemicals Pharmaceuticals & Cosmetics Export Promotion Council, (CHEMEXCIL), Mumbai Website: <a href="http://www.chemexcil.gov.in">www.chemexcil.gov.in</a>	Basic chemicals namely Drugs and Fine chemicals, Dyes Intermediate, Alcohol and coal Tar Chemicals, Organic chemicals, Agro-chemicals, Glycerin, Soaps, Detergents Cosmetics and Toiletries, Processed Talc. Agarbatti, Essential Oils, Dehydrated Culture Maida and crude.
4	The Cashew Export Promotion Council of India, (TCEPCI), Cochin Website : <a href="http://www.cashewindia.org">www.cashewindia.org</a>	Cashew, Kernels
5	Carpet Export Promotion Council, New Delhi Website: <a href="http://www.Indiancarpet.org">www.Indiancarpet.org</a> Website: <a href="http://www.India-carpet.com">www.India-carpet.com</a>	Handmade/Woolen Carpets, Gabbe Woolen Carpets, Rugs, Durries, Druggets and Namdhas including handmade Silk carpets, Staple/synthetic carpets, chain stitch rugs and floor coverings.
6	Chemical And Allied Products Export Promotion Council, (CAPEXIL), Kolkata Website: <a href="http://www.Capexil.com">www. Capexil.com</a>	Chemicals and Allied Products namely, Glass and Ceramics Paints, Rubber products including Tyres and Tubes, Paper and Paper Products including Books , Journals, Periodicals, Safety Matches, Fire Works and Explosives, cement Products, Marble, chips Adhesive Shellac-compound Photo-typeset Films and micro films, Wood Products.
7	Coffee Board, Bangalore Website: <a href="http://www.Indiacoffee.org">www.Indiacoffee.org</a>	Coffee and Coffee Seeds
8	Coir Board, Kochi Website: <a href="http://www.coir-india.com">www.coir-india.com</a>	Coir and its Products - Fibre, Yarn and Mats
9	The Cotton Textiles Export Promotion Council, Mumbai. Website: <a href="http://www.texprocil.com">www.texprocil.com</a>	Cotton Textiles
10	Electronics and Computer Software Export Promotion Council (ESC), New Delhi Website: <a href="http://www.Indiansources.com">www.Indiansources.com</a>	Electronic goods, Computer Software and related services.
11	Engineering Export Promotion Council, (EEPC) Kolkata ; Website: <a href="http://www.eepc.gov.in">www.eepc.gov.in</a>	Engineering Goods, Stainless Steel Products Fabricated Mica, Mica based Engineering products and construction services.
12	Export Promotion Council for EOUs and SEZ Units, New Delhi Email: <a href="mailto:epces@vsnl.net">epces@vsnl.net</a>	All Export oriented units and Special Economic Zones.

S No	Registering Authority	Products Covered
13	Federation of Indian Export Organisations (FIEO), New Delhi Website: <a href="http://www.fieo.org">www.fieo.org</a>	Refer to the Article
14	The Gem and Jewellery Export Promotion Council, Mumbai Email : <a href="mailto:gjepc@vsnl.com">gjepc@vsnl.com</a>	Gems and Jewellery.
15	Export Promotion Council for Handicrafts, "EPCH HOUSE", New Delhi. Email : <a href="mailto:epch@vsnl.com">epch@vsnl.com</a>	Handicrafts of Metal and Wood
16	The Handloom Export Promotion Council, Chennai Website: <a href="http://www.Hometextilesonline.com">www.Hometextilesonline.com</a>	Handloom Products
17	The Indian Silk Export Promotion Council, Mumbai Website: <a href="http://www.silkepcg.org">www.silkepcg.org</a>	All Natural silk fabrics, Made ups, Garments, Machine made carpets.
18	Jute Manufacturers Development Council., Kolkata; Website: <a href="http://www.Jmdcindia.com">www.Jmdcindia.com</a> , <a href="http://www.jute.com">www.jute.com</a>	Jute and its Products
19	Council for Leather Exports, Chennai Website: <a href="http://www.leatherindia.com">www.leatherindia.com</a>	Finished Leather, Lexprocil Leather goods, Chrome tanned hides and skins, Chrome tanned crust leather, E.I. tanned hides and skins and E.I. crust Leather
20	The Marine Products Export Development Authority, (MPEDA)Kochi Website : <a href="http://www.mpeda.com">www.mpeda.com</a>	Sea Food
21	Project Exports Promotion Council Of India, (PEPC) New Delhi-110 00 Website: <a href="http://www.Projectexports.com">www.Projectexports.com</a>	Civil Construction Projects, Turnkey Projects, Process and Engineering Consultancy Services relating to Civil Construction Projects, Turnkey Projects and Construction Equipment and accessories.
22	Plastic Export Promotion Council, Mumbai. Website: <a href="http://www.Plexcouncil.org">www.Plexcouncil.org</a>	Raw Materials, Packaging, Films, Consumer Goods, Writing Instruments, Travel ware, Leather Cloth, Artificial Leather Floor Covering, Foam Boards Drip Irrigation Systems, Water Storage Tanks, Toys and Games Engineering Plastics, Sanitary Fittings, Construction Items, Laboratory Ware Surgical, Dental Products Cine X-Ray Films, Human Hair.
23	Pharmaceutical Export Promotion Council, (PHARMEXCIL), Hyderabad Website: <a href="http://www.Pharmexcil.com">www.Pharmexcil.com</a>	Bulk Drugs, and Intermediates, Formulations, Biotech and Biological Products, Herbal, Ayurvedic, Unani Products, Homeopathic Medicines, Medicinal and Aromatic Plants, Diagnostics, Surgical / Medical Devices.
24	The Power loom Development and Export Promotion Council (PDEXCIL), Mumbai Website: <a href="http://www.pdexcil.org">www.pdexcil.org</a>	Fabrics and Made ups

S No	Registering Authority	Products Covered
25	The Rubber Board, Kottayam Website: <a href="http://www.rubberboard.org.in">www.rubberboard.org.in</a>	Natural Rubber, Synthetic Rubber and Reclaimed Rubber and their Products, Value added and Conventional.
26	Shellac and Forest Products Export Promotion Council, Kolkata Website: <a href="http://www.Shellacepc.com">www. Shellacepc.com</a>	Minor forest produce and their value added products
27	The Sports Goods Export Promotion Council, New Delhi Website: <a href="http://www.sportsgoodsindia.org">www.sportsgoodsindia.org</a>	Boxing Equipments, Chess and Carom, Cricket Equipments, Fishing Equipments, Golf Equipments, Hockey Equipments, Inflatable Balls, Miscellaneous like Billiards Equipments, Tennis Balls, Shuttle Cocks, Inflators and Plastic Moulded Products, Nets and Hammocks, Protective Equipments, Rackets, Shoes and Sports Wear, Table Tennis Equipments, Toys and Games, Track and Field Equipments,.
28	Spices Board, Cochin Website: <a href="http://www.indianspices.com">www.indianspices.com</a>	All Spices and Their Value added Products.
29	The Synthetic and Rayon Textiles Export Promotion Council, Mumbai Website: <a href="http://www.synthetictextiles.org">www.synthetictextiles.org</a>	Silk rayon, Cellulose and Non, cellulose Products, Blended Products from Mixtures of cotton/cellulose and Nylon/ Polyester fibre or yarn, and Acrylic knitwear
30	Tea Board, Kolkata Website: <a href="http://www.teaauction.com">www.teaauction.com</a>	Manufactured and Un-manufactured Tea and Products thereof.
31	Tobacco Board, Guntur Tel: 0863- 230399, Fax: 0863 -354232	Manufactured and un-manufactured tobacco.
32	Wool and Woolens Export Promotion Council, New Delhi Website: <a href="http://www.wwepc.org">www.wwepc.org</a>	Shoddy and woolen yarn and fabrics, Wool Tops, Wool hair Belting, Felt and Machine carpets, Woven shawls, Scarves and Stoles.
33	Wool Industry Export Promotion Council, (WOOLTEXPRO), Mumbai Website: <a href="http://www.wwepcindia.org">www.wwepcindia.org</a>	Warm Woolen Textiles, Hosiery Knitwear, Mixed Fabrics and Machine made Woolen Carpets and Rugs and Druggets Flex Yarn and Flex Products Acrylic, Knitwear.
34	Services Export Promotion Council, New Delhi Email : <a href="mailto:epces@vsnl.net">epces@vsnl.net</a>	Health Care Services including services by nurses, physiotherapist and paramedical personnel, Educational Services, Entertainment Services including audio-visual services, Consultancy Services, Architectural Services and related services, Distribution Services, Accounting / Auditing and Book Keeping Services, Environmental Services, Maritime Transport Services, Advertising Services, Marketing Research and Public Opinion Polling Services / Management Services, Business Services, Communication Services, Printing Services, Legal Services.
35	Indian Oilseeds and Produce Exporters Association Mumbai Website: <a href="http://www.iopea.org">www.iopea.org</a>	De-oiled Cake and meals, Oilseeds and Edible oils other than those dealt by Shellac and Forest Product Export Promotion Council.

## Declaration of Business

While obtaining an RCMC, an exporter has to declare his main line of business in the application. The exporter is required to obtain RCMC from the council which is concerned with the product of his main line of business.

## RCMC for Multi Product Exporters

In respect of the multi product exporters having their head office/registered office in the North Eastern states RCMC may be obtained from Shellac & Forest Products Export Promotion Council (except for the products looked after by Agricultural and Processed Food Products Export Development Authority (APEDA), Spices Board and Tea Board).

## FIEO as a Registering Authority

Under the Foreign Trade Policy exporters who have achieved the prescribed level of export performance are recognised as status holders such as an Export House(EH)/Star Export House (SEH)/Trading House (TH)/Star Trading House (STH)/and Premier Trading House (PTH). A status holder has the option to obtain RCMC from Federation of Indian Export Organisations (FIEO) or from the Export Promotion Council/Commodity Board relating to its export product(s).

In respect of exporters having their head office/registered office in the state of Orissa, RCMC may be obtained from FIEO office in Bhubaneswar irrespective of product being exported by them. However, exporters of minor forest produce from the state can also obtain RCMC from Shellac & Forest Products Export Promotion Council.

In case an export product is not covered by any Export Promotion Council or Commodity Board, RCMC for that product may be obtained from FIEO.

## Validity Period RCMC

RCMC shall be deemed to be valid from 1st April of licensing year in which it was issued and shall be valid for 5 years ending 31st March of licensing year, unless otherwise specified. On 17th January 2008, the government clarified that for grant of any authorisation or any other benefit or concession under the Foreign Trade Policy, RCMC is required to be valid on the date of application made to Director General of Foreign Trade (DGFT) or any Regional authority under DGFT.

## Change in line of Business

In case, where the main line of business of the exporter has changed after obtaining RCMC from a particular council, such RCMC shall continue to be acceptable till the expiry of its validity. Meaning thereby, in such cases the exporters shall not be required to obtain a new RCMC from the council, which is concerned with his new main line of business, till the old RCMC is valid.

## Role of Export Promotion Councils

The main role of the Export Promotion Councils is to project India's image abroad as a reliable supplier of high quality goods and services. In particular, they are required to encourage and monitor the observance of international standards and specifications by exporters. The Export Promotion Councils keep abreast of the trends and opportunities in international markets for goods and services and assist their members in taking advantage of such opportunities in order to expand and diversify exports.

## Functions

The major functions of the Export Promotion Councils are; provide commercially useful information and assistance to their members in developing and increasing their exports ; offer professional advice to their members in areas such as technology up gradation, quality and design improvement, standards and specifications, product development and innovation ; organise visits of delegations of its members abroad to explore overseas market opportunities; organise-participation in trade fairs, exhibitions and buyer-seller meets (BMS) ( match-making) in India and abroad ; promote interaction between the exporting community and the Government both at the Central and State levels and; build a statistical base and provide data on the exports and imports of the country, exports and imports of their members, as well as other relevant international trade data.

## Financial Assistance

Finance assistance is available for Export Promotion Councils and Commodity Boards from the Department of Commerce - Ministry of Commerce and Industry, Government of India. Under Market Access

Initiative (MAI) Scheme funds shall be provided for undertaking medium term export promotion efforts with sharp focus on a country/product, market studies, setting up of show rooms/warehouses, international departmental stores, publicity campaigns, participation in international trade fairs, brand promotion, registration charges for pharmaceuticals and testing charges for engineering goods. Under Marketing Development Assistance (MDA) Scheme financial assistance shall be extended for a range of export promotion activities. Assistance is provided, among other activities, for participation in trade fairs and buyer – seller meets abroad or in India and export promotion seminars. On the recommendation of Export Promotion Councils and Commodity Boards, the Department of Commerce

provides financial assistance to deserving exporters for meeting the cost of legal expenses for trade related matters.

### Conclusion

Export Promotion Councils and Commodity Boards extend to their members education and training on the export products; marketing strategies; market intelligence and market analysis reports. They extend financial and export assistance to their members. For instance, Agricultural and Processed Food Products Export Development Authority (APEDA) has schemes for market development, infrastructure development, quality improvement, research and development and transport assistance of horticulture and processed foods by air and sea. The Councils and the Boards offer very useful inputs to the government for formulating and implementing the trade policy and procedures from time to time.

## NATIONAL SEMINAR ON “RAISING CAPITAL FOR INDIAN COMPANIES”

We are happy to inform that FAPCCI CEO Club is organizing a One-day National Seminar on **Raising Capital for Indian Companies**” on **8<sup>th</sup> March, 2008 at 10.00 am in Grand Ball Room, Hotel Taj Krishna, Hyderabad**, mainly to discuss the following issues

- |                                        |                                               |
|----------------------------------------|-----------------------------------------------|
| * Indian Economy an Overview           | * Listing a company on BSE/NSE                |
| * Financial Reporting Pre and Post IPO | * Ensuring the Proper Legal Framework         |
| * Capital Raising using Private Equity | * Capital Raising using QIP                   |
| * Capital Raising GDR/ADR and          | * Communicating with the Investment Community |

We are approaching Prof. Ram Mohan Rao, Dean, Indian School of Business, Hyderabad to be the Chief Guest at the Programme.

Eminent Speakers from JM Financial, UBS, IL & FS Investment Securities Ltd., Ambit, Kotak are expected to deliver the lectures at the Forum.

Delegate Fee: Rs. 2000/- per participant. For FAPCCI CEO Club Members, Entry is free.

Interested Members may confirm their participation to FAPCCI Office either by fax (no. 23395083) or e-mail (secretary@fapcci.in).

# Bio Technology

*"If Bangalore is the Silicon Valley, Hyderabad is the Genome Valley, India's future is in Bio-Technology."* – *Dr.Y.S.Rajasekhara Reddy, Chief Minister, AP.*

*"Genome Valley is our answer to the Silicon Valley of Bangalore. It is making waves not just in India but across the world"* – *Dr.Reddy's Laboratores, Hyderabad.*

## What is Biotechnology

Biotechnology is the art of utilizing living organisms and their products for the production of food, drink, medicine or for other benefits to the human race, or other animal species. Technically speaking, humans have been making use of biotechnology since they discovered farming, with the planting of seeds to control plant growth and crop production. Animal breeding is also a form of biotechnology. More recently, cross-pollination of plants and cross-breeding of animals were macro-biological techniques in biotechnology, used to enhance product quality and/or meet specific requirements or standards. The discovery of microorganisms and the subsequent burst of knowledge related to the causes of infectious diseases, antibiotics and immunizations could probably be counted among man's most significant, life-altering discoveries.

## About Genome Valley, Hyderabad

Genome Valley, Turkapally, near Hyderabad is India's biotech park that provides research, training, collaboration and manufacturing activities for biotech companies. More than 100 biotech companies are operating from Genome Valley.

The Genome Valley offers plots of land — of varying sizes — to build research centres and pilot plants as per specific requirements of resident companies

## Growth of Bio-Technology

From a small beginning 25 years ago, the sector has emerged as a dominant one providing employment to hundreds of thousands of skilled and qualified people.

An Ernst and Young survey identifies India as one of the five emerging biotech leaders in the Asia-Pacific region, the others being Singapore, Taiwan, Japan, and Korea. The firm ranked India third in the region based on the number of biotech companies in the country. India is already the world 's largest vaccine producer as well as the largest cultivator of Bt cotton.

## Trends

With the Genome Valley project in Hyderabad, the city is now emerging as a hub of discovery research in biotech and pharma industry. The biotech industry, which has been anchored firmly by the Genome Valley project, has already been a major earner of foreign exchange (US\$ 1.24 billion from pharmaceuticals, biotech, chemicals and allied chemicals) for the state. Similarly Gujarat is also turning into a biotech hub with the number of biotech companies in the state shooting up 50 per cent.

A large chunk of the sector's revenues are expected to come from opportunities in the US\$ 4.5 billion Indian pharmaceutical industry which is growing at the rate of over 8 -9 per cent per year. An increasing number of Contract Research Organisations (CROs) in the country bears evidence to this. The CRO market in India is worth US\$ 250 million and is growing at 30-40 per cent year on year. Ranked fourth globally in terms of volume and 13th in terms of value, the country has the highest number of manufacturing plants approved by the United States Food and Drug Administration (USFDA).

The biotech industry has been growing between 35 to 40 per cent for past three years. According to the 5th BioSpectrum-ABLE Biotech Industry Survey conducted in April-May 2007, the industry grew by 30.9 per cent in 2006-07, with bio-agri scoring the highest growth rate at 50 per cent and largest acreage of 9 million. Exports in the sector increased by a massive 47 per cent.

Investments in the Indian biotechnology sector crossed US\$ 580 million in 2006-2007 with Bangalore alone witnessing more than US\$ 243.9 million outlay from companies like Jubilant, AstraZeneca, GE Healthcare and Biocon. The biotechnology companies' expenditure on research and development (R&D) amounted to an average 3% of sales

### Leading Biotech Companies:

- ★ Avra Laboratories Pvt. Ltd.
- ★ Bharat Biotech International Ltd.
- ★ Bijam Biosciences Ltd.
- ★ Biological E. Ltd.
- ★ Bioserve Biotechnologies Ltd.
- ★ Dr. Reddy's Laboratories Ltd.
- ★ Genotex International (India) Pvt. Ltd.
- ★ GVK Bio Pvt. Ltd.
- ★ Indian Immunologicals Ltd.

- ★ Indigene Pharmaceuticals Ltd.
- ★ Jupiter Biosciences Ltd.
- ★ Krebs Biochemicals Ltd.
- ★ Microbiomed Products Ltd.
- ★ Nuziveedu Seeds Ltd.
- ★ Prabhat Agri Biotech Pvt. Ltd.
- ★ Satyam Computer Services Ltd.
- ★ Shantha Biotechnics Pvt. Ltd.
- ★ Tata Consultancy Services.
- ★ Vimta Labs Pvt. Ltd.

*The presence of mature biotech manufacturers and a strong representation in the bioagri sector make Andhra Pradesh a much sought-after hub.*

*Courtesy: eminent authors & Internet*

*Compiled by A.Sanyasi Rao,  
Consultant, Export Promotion and Investments.FAPCCI*

### Interactive Meeting with Sri H.K. Padhee, General Manager, South Central Railway in March, 2008

FAPCCI has requested Sri H.K. Padhee, General Manager, South Central Railway, to address the members of Federation in March, 2008.

Members having any issues for discussion at the meeting, may kindly arrange to send the details to the Federation Office by 15th February, 2008, to enable us to compile and forward it to the South Central Railway.

<http://www.smenetwork.net/>

SMEnetwork is a unique network of Small and Medium Enterprises (SME) Associations and their members. It is being coordinated by FISME, a national body of SMEs along with SME associations present in the country. SMEnetwork aims at creating a unique Internet based infrastructure which encompasses:

- Marketing platform composed of SMEs with data verified by associations
- One stop source of information
- Communication tools for information exchange between associations and their members
- SME e-communities, both Sectoral and Geographic

# Tax News

(Income Tax)

## Unexercised options may be spared STT

The securities transactions tax (STT) could become more market-friendly in Budget 2008-09, as the government may waive the levy on unexercised options. The tax is levied on all equity market spot and futures transactions. Options are instruments in the futures market, which give the holder the right to buy a share at a future date.

## Online tax paying for two more categories

In its efforts to encourage and popularise electronic payment of taxes, the finance ministry on Wednesday made it mandatory for two more categories of taxpayers to pay taxes electronically beginning April 1, 2008. The Central Board of Direct Taxes (CBDT) has now made it mandatory for all corporate assessees and all assessees (other than Companies) to whom provisions of section 44AB of the Income Tax Act are applicable to pay taxes online.

MoF brings foreign firms in fringe benefit tax net Providing further clarity on the issue of fringe benefit tax (FBT) on employee stock options, the finance ministry has brought a comprehensive definition for equity shares pertaining to all Companies—Indian or foreign, listed or unlisted. This amendments would come into effect from April 1, 2008. This is done by deleting a clause, which specified that for valuation of Esops for FBT, equity share would be defined according to section 85 of the Companies Act, 1956.

## Not allowing standard deduction for salaried is unjust

The world over, income tax is payable on incomes remaining after deduction of expenses incurred in earning it. This was the policy followed in India also till the year 2005 when finance minister P Chidambaram, while presenting the budget for the year 2005-'06, decided to tax salary income on gross basis withdrawing the meagre deduction for employment-related expenses in the form of standard deduction (SD) given to salaried employees. This too he did for wrong reasons and wrong advice based on surmises in the report of the taskforce headed by Dr Vijay Kelkar

## Capital gains

THE Bangalore Tribunal held that where an assessee has utilised the amount for acquiring a new asset, after the regular due date of filing return but before the date of filing of the belated return (i.e., within two years from the last date of financial year), he will be entitled to claim exemption under Section 54F from capital gains. In order to claim exemption under Section 54F, the assessee invested capital gains on sale of shares in various months.

## Cooling charges likely to attract TDS

The Finance Ministry has taken a view that cooling charges paid by various customers to the owners of cold storages would attract tax deduction at source (TDS) provisions under the income tax law as applicable to the payments made to contractors or sub-contractors. This is because the arrangement between the customer and the cold storage owners are basically contractual in nature, the Central Board of Direct Taxes (CBDT) has said in a circular issued recently.

## Case Law of the week:

### Business Income or Income from House Property

#### Kohinoor Tobacco Products P. Ltd. Vs. C.I.T.

(2006) 283 ITR 162 (MP)

**Case Fact :** Whether the income from temporarily letting out of property normally used for business is Business income or Income from house property?

**Decision :** Held by the Hon'ble court that where the assets of the business are let out temporarily while the assessee is carrying out his other business activities then it is a case of exploiting the business assets otherwise than employing them for his own use for making profit for that business and the assessee's intention was to increase its business gradually and not to close down its business, the rental income was assessable as business income.

Compiled by: - Hari Agarwal, FCA  
E-mail: hariagarwalfca@yahoo.com

Source: PDICAI Knowledge Capsule

☆☆☆

**ELECTORAL ROLL 2008- 09 – SPECIMEN SIGNATURES**  
**UNDER ARTICLE 7(D) OF**  
**THE ARTICLES OF ASSOCIATION OF FAPCCI**

*The Electoral Roll of the Federation for 2008 - 09 is being revised. The Electoral Roll Form- 2008 - 09 is printed on page-20 and members are requested to return it duly filled-in at the earliest, giving the following essential details without fail.*

01. Names of three (3) representatives in order of their seniority for voting at the general body meetings of FAPCCI. All categories of members except individuals need to give this information.
02. Two specimen signatures of each representative in the same form against their names.
03. Individual members to indicate their name, address, telephone numbers, etc., and affix specimen signatures for our records.
04. Only one representative can exercise the vote at any meeting. Other representatives are welcome to attend the meeting.
05. Only those members who are on the Electoral Roll of the Federation as on 31<sup>st</sup> March, 2008, will be eligible to participate in the forthcoming AGM and elections to the Managing Committee (Attention is drawn to Article 7 of the Articles of Association of the Federation, reproduced hereunder).

Please arrange to return the Form duly filled-in and signed for updating the information of your Organization in the our records. **In the absence of information in the Electoral Roll Form, the Federation takes it that there are no changes in the details of your organization available with the Office of the Federation. The same will be used for preparation of Electoral Roll,mailing of communications including invitations to meetings, etc.**

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**Article 7 of the Articles of Association of the Federation.**

7. Subject to the provisions and restrictions of these Articles, the rights and privileges of membership may be exercised.

as amended  
on 15.01.98

In the case of a firm or partnership elected in their conventional name as a member of the Federation, by any partner in such firm or partnership or by such persons authorised by the Firm to the satisfaction of the Managing Committee to sign the name of the firm or partnership or to sign such name as per procuracy;

and in the case of a company or corporation elected in its corporate name as a member of the Federation, by a Director, Manager, Secretary or any other responsible officer of the company or corporation or a person authorised by a resolution of its Board to exercise the same on behalf of the company or corporation.

as amended  
on 15.01.98

and in the case of an association affiliated to the Federation by its President,Vice-President, Treasurer or Secretary or such other person authorised of the affiliate of association as may be authorised by a resolution of its Committee.

*Subject, nevertheless, to the following reservations:*

- as amended  
on 15.01.98
- (a) The representative of a firm or partnership company or on corporation, small scale industry or affiliated association entitled to exercise the rights and privileges of membership must have their names registered in books of the Federation in order to exercise the aforesaid rights and privileges on or before 31st May of that year.
- (b) For each act of exercise of the rights and privileges of membership by a firm or partnership, company or corporation, or affiliated association, only one representative shall be recognised.
- as amended  
on 15.01.98
- (c) Only one registered representative of a firm or partnership company or corporation, small scale industry or affiliated association, shall be entitled to attend a General Meeting of the Federation and take part therein.
- as amended  
on 15.01.98
- Provided, however, that at a General Meeting of the Federation, if the original nominee is not present, an alternative representative may be appointed subject to any changes as indicated at 7 (a) above.
- as amended  
on 30.04.77
- (d) Every representative shall send his specimen signature to the Federation, which shall be registered with the Federation. Whenever there is a change in the representation, the new representative should also send his specimen signature for such registration.

### **ANNUAL SUBSCRIPTION FOR THE YEAR 2008-09**

*Members may kindly note that the Subscription Bills for the year 2008-09 have been posted to all the members.*

*As per Article 9(ii) of the Articles of Association of the Federation, every member shall be liable to pay in advance the annual subscription on or before the day of 31 st March, for the ensuing year.*

*Please remit your subscription for the year 2008-09 and arrears, if any, on or before 31st March, 2008, to enable us to place your name on the Electoral Roll for the year 2008-09. Please note that the members who do not pay their arrears and subscription for the year 2008-09, on or before 31 st March, 2008, are not eligible to participate in the elections to the Managing Committee – 2008-09.*

*M. HEMALATA*  
*Secretary*

Electoral Roll 2008-09

THE FEDERATION OF ANDHRA PRADESH CHAMBERS OF COMMERCE & INDUSTRY

**ELECTORAL ROLL FORM - 2008-2009**

1.	Name and address of the Member (Organisation) (Associate/Affiliate/Company/Firm Proprietary Concern/Individual/SSI)		
2.	Phones (Not more than two numbers with STD Code)		
3.	Fax		
4.	E-mail	5. Website	
6.	Key Personnel (Representatives)		Specimen Signatures
1.	Name Designation Ph. Off./Res. Mobile:	E-mail	
2.	Name Designation Ph. Off./Res. Mobile:	E-mail	
3.	Name Designation Ph. Off./Res. Mobile:	E-mail	
7.	Nature of Business/Service		
8.	Classification Code (Product Code) 1. <input type="text"/> 2. <input type="text"/> (Kindly mention your main product code not more than two. Product Code and name are printed on the reverse of the form)		
9.	Products Manufactured (Pl. give the names of main products not more than four)		
10.	Products Exported and to which Countries. (Pl. give the names of main products not more than four)		
11.	Products Imported and from which Countries/ (Pl. give the names of main products not more than four)		
12.	Joint Venture, if any/Countries		
13.	Capital	14. Annual Turnover	15. Export Turnover
16.	Factory		
17.	Branches		
18.	No. of Members *		
19.	Name of the Managing Director/Chief Executive with his address and Ph. Nos., if not given under Key Personnel may also be given for our records.		

NOTE: 1. Leave the columns whichever are not applicable.  
2. \* Column 18 is only for Affiliate members.  
3. Individual members may furnish Name, Address, Telephone Nos.,  
and Nature of Service. Specimen signatures are also required.

SIGNATURE  
DESIGNATION  
OFFICE SEAL

## PRODUCTS / SERVICES

Code No.	Product / Service	Code No.	Product / Service
01.	100% EOUs	45.	GLASS
02.	ADVOCATES	46.	GRANITES
03.	AGRICULTURE	47.	HANDICRAFT
04.	ALUMINIUM	48.	HATCHERY
05.	ANIMAL FEED	49.	HOSPITAL
06.	ASSOCIATIONS	50.	HOTEL
07.	AUTOMOBILE	51.	INSURANCE
08.	BAKERY	52.	IRON AND STEEL
09.	BANKS	53.	JEWELLERY
10.	BATTERY	54.	JUTE
11.	BEARINGS	55.	LEATHER
12.	BLADES	56.	LIQUOR
13.	CASTINGS	57.	MACHINERY/MACHINE TOOL
14.	CEMENT & ASBESTOS	58.	MEDICAL & INDUSTRIAL GASES
15.	CERAMICS	59.	MEDICINES
16.	CHAMBERS OF COMMERCE	60.	MINING
17.	CHARTERED ACCOUNTANTS	61.	MOTORS
18.	CHEMICALS	62.	OILS
19.	CHITFUNDS	63.	PACKAGING
20.	CLEARING & FORWARDING AGENTS	64.	PAINTS
21.	COAL	65.	PAPER
22.	COFFEE	66.	PESTICIDES/INSECTICIDES
23.	COMPUTERS	67.	PETROLEUM
24.	CONSTRUCTION	68.	PHARMACEUTICALS
25.	CONSULTANTS	69.	PLASTICS
26.	COSMETICS, SOAPS & TOILET PREPARATIONS	70.	PLYWOOD
27.	COTTON & TEXTILE	71.	POLYESTER
28.	CYLINDERS	72.	POWER
29.	DAIRY PRODUCTS	73.	PRESS
30.	DISTRIBUTORS / AGENTS/TRADERS, WHOLESALERS / RETAILERS/ COMMISSION AGENTS	74.	PRINTING
31.	ELECTRICALS	75.	RICE
32.	ELECTRONICS	76.	RUBBER
33.	ENGINEERING	77.	SANITARY
34.	ENGINEERS / CONTRACTORS	78.	SEAFOODS
35.	EXPLOSIVES	79.	SEEDS
36.	EXPORTERS	80.	SILK
37.	FERRO ALLOYS	81.	SOFTDRINKS
38.	FERTILISERS	82.	STATIONERY
39.	FILM	83.	STEEL REROLLERS
40.	FINANCIAL INSTITUTIONS	84.	SUGAR
41.	FLOUR MILLS	85.	TAX CONSULTANTS
42.	FOOD	86.	TEA
43.	FURNITURE	87.	TELEPHONES
44.	GARMENTS	88.	TOBACCO & BEEDI
		89.	TRANSPORT
		90.	WIRE & CABLES/PIPES
		91.	OTHERS

**TRADE & COMMERCE**

**GOVERNMENT OF ANDHRA PRADESH**

**ABSTRACT**

Andhra Pradesh Value Added Tax Act, 2005 – Sri Satya Sai Medical Trust, and its organisations – Refund of tax – Notification – Amendment – Issued.

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**REVENUE (CT-II) DEPARTMENT**

**G.O.Ms.No.1444.**

**Dated:14-11-2007**  
**Read the following:-**

1. G.O.Ms.No.1080,Rev(CT-II) Deptt., Dt.8-8-2007.
2. From Sri Sathya Sai Medical Trust, Lr.dt.10-9-2007.

—X—

**ORDER:-**

The following Notification shall be published in extraordinary issue of the Andhra Pradesh Gazette.

**NOTIFICATION**

In exercise of the Powers conferred under sub-section (1) of Section 15 of the Andhra Pradesh Value Added Tax Act, 2005 (AP Act 5 of 2005), the Governor of Andhra Pradesh, having found it necessary to do so in the public interest, hereby makes the following amendment to the Notification issued in G.O.Ms.No.1080, Rev.(CT-II) Department, dt.8-8-2007 and published in the Extra-ordinary issue of Andhra Pradesh Gazette, dated:13-8-2007.

**AMENDMENT**

In Para (1) of the said Notification after the word “for the construction of an additional floor to Sri Satya Sai General Hospital”, the words “and additional accommodation in Sri Satya Sai Institute of Medical Sciences” shall be added.

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**GOVERNMENT OF ANDHRA PRADESH**

**ABSTRACT**

Andhra Pradesh Value Added Tax Act, 2005 (Act No.5 of 2005) – Amendment to Schedule – I and Schedule –II appended to the said Act – Notification – Orders - Issued.

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**REVENUE (CT-II) DEPARTMENT**

**G.O.Ms.No.1468.**

**Dated:23-11-2007**  
**Read the following:-**

1. G.O.Ms.No.1272, Revenue (CT-II) Dept., dt.01-9-2006.
2. From Regional Manager (South), Canteen Stores Department, Letter, dt.11-10-2006.
3. From the flag Officer Commanding –in-Chief, Headquarters, Eastern Naval Command, Visakhapatnam, Letter dt.12-07-2007.
4. From the Commissioner of Commercial Taxes, Andhra Pradesh, Hyderabad, Letter No.AIII(1)/22/2005, dt. 28-7-2007.

**Notifications**

**ORDER:-**

The appended notification shall be published in an extraordinary issue of the Andhra Pradesh Gazette.

**NOTIFICATION**

In exercise of the powers conferred by sub-section (1) of Section 79 of the Andhra Pradesh Value Added Tax Act, 2005 Andhra Pradesh (Act No.5 of 2005), the Governor of Andhra Pradesh here by makes the following amendments to the Schedule-I and Schedule-II appended to the said Act.

The amendments hereby made shall be deemed to have come into force on and from the 24th November 2007.

**AMENDMENTS**

**In the said Act**

(1) **In Schedule –I** after serial number 57, the following Entry shall be added, namely:-

"58. the following goods, sold by Canteen Stores Department or the Indian Naval Canteen Services, either directly or through their unit-run Canteens, to the Army/ Navy / Air force personnel both working and retired and who are eligible for purchasing goods from them.

1. All kinds of cereals and pulses and products thereof, which are used for cooking food.
2. Spices, used in cooking, including Chillies power, turmeric powder and other similar powders, used in cooking.
3. Biscuits, Beverages, Confectionery & Soft Drinks
4. Soups, Squashes Snacks & Cornflakes
5. Tea & Coffee
6. Pickles, Sausess, Jams & Jellies
7. Milk Powders, Baby Food, Food beverages & Food Energisers
8. Vermicelli & Instant Foods
9. Cooking oils, Vanaspathi & Ghee
10. Honey, Chavanprash, Eno Antiseptic cream & lotions.
11. Starch and Sago
12. Copra, Coconuts and ground-nuts
13. Shaving Blades & Razor sets
14. Shaving creams & After Shave lotions
15. Tooth Brushes, Shaving brushes, Shoe brushes & Toilet Brushes
16. Face creams, Hair creams, & Body creams
17. Dental cream & Tooth powders
18. Perfumes & Deodorant including Agarbatti/ Dhoopsticks
19. Toilet Soaps and Detergent Soaps
20. Toilet power & Detergent powder

21. Hair oils & Shampoos
22. Hair Dye. Sanitary Towels & Toilet papers
23. Fabric care, Starch, Robin Blue & Ranipal
24. Dish Washing Soap, Powder & Scrubber.
25. Wax candles & Agarbathi
26. Pressure Cookers, Milk Boiler & Rice Cooker
27. Vacume Flask, Casserole, Crockery & Glass Ware
28. Electrical Bulbs, Tube light & CFL Lamp
29. Mosquito Repellent, coil, Mat 7 Liquid
30. Torch Cells, Torch cases
31. Room Freshners, Toilet/ Floor Cleaners & insecticides
32. Shoe polish, cloth clips & metal clips
33. Gas stoves, Gas Lighters & Safety matches, cooking ware including cups, Plates and glasses made of Alluminium paper or plastic
34. Ceiling fans, Table fans, Wall fan, Pedestal Fans
35. Exhaust Fans, Mixers, Juicer Mixer Grinders, Irons
36. Coffee makers, ovens, immersion heater, toasters
37. Instant Geysers, Transistors,
38. Water filters & Filter candles.
39. Plastic Buckets, Basins, Drum & Mugs
40. Water Bottles & Water cans
41. Suitcases moulded & soft luggage
42. Sports wear, Golf Balls, shoe track suit, umbrellas & Padlocks
43. Helmets
44. Wrist Watches
45. Food processor microwave ovens
46. Coir products, Coir Mattress,
47. Water heaters, Vacume Cleaners, Water Purifier.
48. Mono Block Pumps.
49. Sewing Machines (Hand & Foot)
50. Sun - glasses, Room Coolers.
51. Ready -made garments and hosiery goods
52. IMFL or IML or wines, with sale value of less than Rs.500/- per case of 12 No.s' of 1000 ml or 12 No.'s of 750 ml or 24 No's of 375 ml or 48 No's of 100 ml or 96 number of 90 ml bottles".

(2) In Schedule -II the Entry at Serial No.5 shall be omitted.

\* \* \*

**GOVERNMENT OF ANDHRA PRADESH**

**ABSTRACT**

Andhra Pradesh Value Added Tax Act, 2005 – Amendment to rule 16-Notification – Issued.

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**REVENUE (CT-II) DEPARTMENT**

**G.O.Ms.No.1541.**

**Dated:18th December, 2007.**

**Read the following:-**

- 1) G.O.Ms.No.174, Revenue (CT.II) Department, Dt.13-02-2007.
- 2) G.O.Ms.No.1116, Revenue (CT-II) Department, Dt.20-08-2007.

**ORDER:**

The appended notification shall be published in the extraordinary issue of the Andhra Pradesh Gazette.

**NOTIFICATION**

In exercise of the powers conferred under sub section (1) of section 78 read with sub section (3) of Section 22 of the Andhra Pradesh Value Added Tax Act, 2005 (Act No.5 of 2005), the Governor of Andhra Pradesh hereby makes the following amendment to the Andhra Pradesh Value Added Tax Rules, 2005 issued in G.O.Ms.No.394, Revenue (CT-II) Department, dt.31-03-2005 and published in the Rules supplementary to part-I Extraordinary issue of the A.P.Gazette No.29, dt.20-04-2005 as subsequently amended.

**AMENDMENT**

In the said rules,-

In rule 16 in sub-rule (2) in Clause (d), for the expression "margin of 10% charged" the expression "margin of 12.5% charged" shall be substituted.

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**GOVERNMENT OF ANDHRA PRADESH**

**ABSTRACT**

Andhra Pradesh Value Added Tax Act, 2005 – Amendment to rule 16-Notification – Issued.

---

**REVENUE (CT-II) DEPARTMENT**

**G.O.Ms.No.1541.**

**Dated:18th December, 2007.**

**Read the following:-**

- 1) G.O.Ms.No.174, Revenue (CT.II) Department, Dt.13-02-2007.
- 2) G.O.Ms.No.1116, Revenue (CT-II) Department, Dt.20-08-2007.

**ORDER**

The appended notification shall be published in the extraordinary issue of the Andhra Pradesh Gazette.

**NOTIFICATION**

In exercise of the powers conferred under sub section (1) of section 78 read with sub section (3) of Section 22 of the Andhra Pradesh Value Added Tax Act, 2005 (Act No.5 of 2005), the Governor of Andhra Pradesh hereby makes the following amendment to the Andhra Pradesh Value Added Tax Rules, 2005 issued in G.O.Ms.No.394, Revenue (CT-II) Department, dt.31-03-2005 and published in the Rules supplementary to part-I Extraordinary issue of the A.P.Gazette No.29, dt.20-04-2005 as subsequently amended.

## AMENDMENT

In the said rules,-

In rule 16 in sub-rule (2) in Clause (d), for the expression "margin of 10% charged" the expression "margin of 12.5% charged" shall be substituted.

**Dr.I.V.SUBBA RAO**  
PRINCIPAL SECRETARY TO GOVERNMENT

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## GOVERNMENT OF ANDHRA PRADESH ABSTRACT

Andhra Pradesh Value Added Tax Act, 2005 – Amendment to Schedule –IV of the said Act – Notification Issued.

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### REVENUE (CT-II) DEPARTMENT

G.O.MS.No.1510

Dated:6-12-2007  
Read the following:-

1. APVAT Act, 2005 (Act No.5 of 2005).
2. From the Managing Director, CESS Limited,  
Ref.CESS/MD/D.No.1443/2007, dt.25-9-2007.

### ORDER:

The following notification will be published in extraordinary issue of the Andhra Pradesh Gazette.

### NOTIFICATION

In exercise of the powers conferred by sub-section (1) of section 79 of the Andhra Pradesh Value Added Tax Act, 2005 (Andhra Pradesh Act No.5 of 2005), the Government of Andhra Pradesh hereby makes the following amendment to the Schedule-IV to the said Act, as mentioned below:

### AMENDMENT

In the said Act, in Schedule-IV;

In serial No.116, after item (j), the following item shall be added, namely:

"(k): Co-operative Electric Supply Society Limited, Sirsilla.

\* \* \*

**GOVERNMENT OF ANDHRA PRADESH  
ABSTRACT**

The Andhra Pradesh Value Added Tax Rules 2005 (Act No.5 of 2005) – Amendment to the Schedule IV of the said Act - Notification – Issued.

**REVENUE (CT-II) DEPARTMENT**

**G.O.Ms.No.24**

**Dated: 8th January, 2008  
Read the following:-**

01. D.O.Lr.No.661/MP/Hyd, of Shri Gireesh Kumar Sanghi,MP, Rajya Sabha, dt.14-05-2007, addressed to Hon'ble CM, with CMP No.5620/07, dt.30-05-2007
02. From the Commissioner of Commercial Taxes, A.P., Hyd, Lr.No.AIII(2)/90/07, dt.22-08-2007.

**ORDER:**

The appended notification will be published in an extraordinary issue of the Andhra Pradesh Gazette dt.10-01-2008.

**NOTIFICATION**

In exercise of the powers conferred by sub-section (1) of section 79 of the Andhra Pradesh Value Added Tax Act, 2005 (Act No.5 of 2005), the Government hereby makes the following amendment to Schedule-IV of the said Act.

The amendment hereby made shall be deemed to have come into force with effect from 01-01-2008.

**AMENDMENT**

In the said Act in Schedule-IV, after entry 118, the following entry shall be added, namely:-

"119. Goods such as components, accessories and spare parts of fire arms, weapons, guns, small Arms and ammunitions sold to the ordinance factories, run by "Government of India."

**S.V. PRASAD  
PRINCIPAL SECRETARY TO GOVERNMENT**

***Attention!***

***Important***

**Home Made Foods/Ethnic Foods, Ready to eat foods, Snacks,  
Pickles & Powders - Manufacturers, Processors and related Machinery Suppliers.**

*FAPCCI will organise a Two-day National Seminar on "Traditional & Ethnic Foods - Challenges for Rural Development" on 25th & 26th April,2008 and an Exhibition of Home made and Ethnic food items of Andhra Pradesh and other States such as Maharashtra, Gujarat, Rajasthan, West Bengal etc. Associations and Entrepreneurs of Food Processing Industries and related machinery suppliers, individuals engaged in this activity and other interested parties may immediately contact / write to : Mrs.Bhuvanewari, Asst.Secretary, FAPCCI on Mobile: **9246228436**; E-mail: **info@fapcci.in/ fapcci@yahoo.com***

**Notifications**



**A two-day National Seminar on  
Rise of Indian Rupee - National & Global Perspectives -  
2nd - 3rd February, 2008 at FAPCCI.**

Sri Atluri Subba Rao, President, FAPCCI, welcoming the participants stated that according to RBI the Indian Rupee appreciated by 10.3% against US Dollar, 2.4% against the Euro; and 5.4% against the pound sterling; 7.1% against Japanese Yen from 1.4.2007 to 26.10.2007. He mentioned that an increase in Foreign Direct Investment Equity Flows; Foreign Institutional Investment. External Commercial Borrowings; and NRI Deposits are some of the significant reasons for inflow of dollars into the country leading to its appreciation. "While appreciation of rupee has lead to declined in exports to a certain extent, it has also made imports cheaper. In order to contain the plight of exporters Central Government has announced certain incentives which included an increase in the DEPB rates, All India Duty Drawback rates, reduction in interest of pre-shipment and post-shipment credit and expeditious reimbursement of terminal excise duty to the exporters" said the president.

Prof. R.V. Chandrasekhar Rao, erstwhile Vice-Chancellor, Dr. B.R. Ambedkar Open University and Director, Common Wealth of Learning, Vancouver, Canada, in his inaugural address said in the larger prospective of Indian economy, the rise of the rupee showed the country's economic strength.

Prof. Banoji Rao, a former Professor, Economics, National University, Singapore, stated that there was nothing to

worry about increasing inflows of foreign exchange which now almost tantamount to US\$300 billion reserves. China had US1.3 trillion reserve. The rupee will continue to rise. "We should pay attention on the improvement of : 1. Quality Education in the Government schools, establishment of polyclinics, improvement in the employment skills. These, he emphasized would create a spirit of competition which is the answer to the rising rupee.

Prof. Arif Waqif, informed that Indian economy was quite strong and rise of the rupee reflected that strength. He was against Foreign Institutional Investments in stock exchange but welcomed Foreign Direct investment Equity flows.

Prof. R.K. Mishra said that country must learn quite a bit from China whose policies aimed at enhancing exports and also human welfare and development of human reserve. There was absolute unanimity among the speakers that there was nothing wrong in the rise of Indian currency which only reflected the India's economic growing strength. Rise of Indian Rupee is an integral part of India's sunny growth.

Gen. K.V. Krishna Rao, Former Governor, Jammu & Kashmir, Padmabhushan Dr. P.M. Bhargava, Member, National Security Advisory Board, Sri Chandravadan, IAS., Collector, Hyderabad, Mr. J.M. Girglani, President of Institute of Asian Studies were present.

The Meeting ended with a vote of thanks.

THE FEDERATION OF ANDHRA PRADESH CHAMBERS OF COMMERCE & INDUSTRY

**CONFIRMATION PROFORMA**

**Name of the Meeting**

- 1. Name (s) : \_\_\_\_\_
- 2. Designation : \_\_\_\_\_
- 3. Organisation : \_\_\_\_\_
- Name & Address : \_\_\_\_\_
- 4. Phone(s) : \_\_\_\_\_ 5. Fax: \_\_\_\_\_
- 6. E-mail : \_\_\_\_\_ 7. Website: \_\_\_\_\_

Enclosed Cheque/DD for Rs..... bearing No..... Dated..... in favour of "FAPCCI payable at Hyderabad.

SIGNATURE

FAPCCI at Work

## Half-day Orientation on Export Marketing and Export Planning

On 12<sup>th</sup> February, 2008 at 2.00 p.m. at FAPCCI

Federation of Andhra Pradesh Chambers of Commerce and Industry shall be organising a half-day Orientation programme on Export Marketing and Export Planning on 12<sup>th</sup> February, between 2.00 p.m. to 7.30 p.m. at Federation House.

The objective of the programme is to create an awareness on India's International trade. It includes the sessions on: Central Excise and Customs Duties; Exports; Export Marketing and Export Planning and Export Marketing Services to establish products overseas and also enter new markets. Export Promotional Measures and Schemes. The Speakers will be drawn from International trade Facilitation Centre of FAPCCI, SBH Training Center and Export Import Bank of India.

To defray a part of cost of programme, which includes background material, a nominal fee of Rs.350/- (Students Rs.250/- on production of proof of identity from their institutions) per participant shall be charged (dinner follows). Entrepreneurs/students desirous of participating in the programme, may kindly confirm in the given proforma at Page - 25 and sent to **Shri Ramakrishna Rao Chutturi, Director, International Trade Facilitation Center(ITFC)** on **9866799476/040-23393712**

## Seminar on MCA 21 e-Filing in Corporate Law

On Tuesday 12<sup>th</sup> February, 2008 at 4.00 p.m.  
at Surana Udyog Auditorium, Federation House.

FAPCCI is organising a Seminar on MCA 21 e-Filing in Corporate Law on 12<sup>th</sup> February, 2008 at 4.00 p.m. at **Surana Udyog Auditorium, Federation House**(followed by dinner).

Speakers:

1. Sri D. Prem Nath, Chartered Accountant
2. Sri Ritesh Mittal, Chartered Accountant, Ayrus Consultants Pvt.Ltd.,
3. Sri Henry Richard, ROC, Hyderabad\*1

**Participation Fee: Rs. 200/-**

Kindly confirm your participation in the proforma given at Page - 25 to *Mr. Purnachandra Rao, Asst.Secretary, FAPCCI* on *09966008900*.

*\*Confirmation awaited*

## Seminar on 'Union Budget-2008 and Its Implications'

On Monday 3<sup>rd</sup> March, 2008 at 5.00 p.m.  
at KLN Prasad Auditorium, Federation House.

FAPCCI is organising a Seminar on **Union Budget - 2008 and its Implications** on 3<sup>rd</sup> March,2008 at 5.00 p.m. at KLN Prasad Auditorium, Federation House, FAPCCI (followed by dinner).

Presentation on '**Union Budget-2008-Direct Taxes**' by **Shri K R Sekar**, Partner, Deloittee Haskins and Sells, Bangalore.  
Presentation on '**Union Budget-2008-Indirect Taxes**' by **Shri S Tirumalai**, Partner, Deloittee Haskins and Sells, Hyderabad.

**We are approaching the Chief Commissioner of Income Tax and other officials from Income Tax Department with a request to preside over the Seminar.**

**No Participation Fee.** Kindly confirm your participation in the proforma given at Page - 25 to *Mr. Purnachandra Rao, Asst.Secretary, FAPCCI* on *09966008900*

## **U.S. IMMIGRATION STRATEGIES : How to avoid costly mistakes and receive more approvals**

**Date:** 14th February, 2008;

**Time:** 1.30 p.m. - 6.00 p.m.

**Venue:** Hotel Tulip Manohar, Airport Exit Road, Hyderabad

Speaker: Mr. Thomas Joy, U.S. Immigration Attorney, with more than 30 years of experience in immigration law will provide hands-on practical training, suggestions, and typical case scenarios for Indian corporate on work visas, green cards, visa processing in India, and employer compliance requirements:

**Participation Fee:** Rs.1950 for each participant. Workshop fee includes a FREE Immigration Handbook and a short networking reception with high tea service.

*Participants will walk away with an enhanced understanding of:*

- ★ Essential of Business Formation in the US
- ★ H-1B Cap Issues: using H-3 or J-1 in Lieu of H-1B
- ★ B-1 Visa Denials: Developing alternatives
- ★ Visa Extensions and Change of Status from OPT, B-1, H-1B, L-1
- ★ Successful L - 1 strategies for Start-up companies
- ★ L-1A versus L-1B: What is the difference?
- ★ When to implement the L-1 Blanket Program?
- ★ L -1 and H-1B RFE strategies
- ★ Green Card: How to use it after maximum stay on H-1B and L-1 visas
- ★ Consular Visa Process, Visa Denials and Port-of-Entry issues
- ★ Employer's obligations towards H and L employees
- ★ Mock Session: How to answer questions at the Consulate.

For Registration and further details members may contact Ms. Deepa Ghadiyaaram , Ph: 23316645 to receive a registration form or visit the website : [www.visapro.com/events/defaults.asp](http://www.visapro.com/events/defaults.asp)

## **Presentation of Awards for Telugu News Bulletins / Channels**

**Date:** 17th February, 2008;

**Time:** 4.00 p.m. to 8.30 p.m.

**Venue:** KLN Prasad Auditorium, Federation House.

FAPCCI in association with CMS Academy is presenting Awards to Telugu News Bulletins / Channels on 17th February, 2008 at 4.00 p.m. at Federation House. It is a first of its kind in India to take such an important initiative to do with news media.

**Padma Vibhushan Shri Shyam Benegal, Hon'ble Member of Parliament, Rajya Sabha has kindly consented to be the Chief Guest.**

All are invited.

Further details members may contact Sri A. Sanyasi Rao, Consultant, Export Promotion and Investments, FAPCCI on 9866102231

## **'FAPCCI-HYPEX 2008' Philatelic & Numismatics Exhibition**

**Date: 16 to 18 February, 2008 (10:00 a.m. to 06:00 p.m.)**

**Venue: Banarsilal Gupta Hall, Federation House, FAPCCI**

The Exhibition is organised in association with the Department of Posts, A.P. Circle, Govt. of India and the Hyderabad Philatelic & Hobbies Society, as was done during the previous four years. Stamps collection and their study is an educative hobby particularly for the students. In the Exhibition, stamps belonging to various countries depicting their historical and cultural background will be displayed. Apart from this, very rare stamps will also be displayed by the stamp collectors. In the competitive class, prizes will be distributed and a Jury will be constituted exclusively for this purpose to declare the results. This is a rare occasion to have a glimpse of different stamps, both thematic and traditional, belonging to different countries.

Besides, in the Numismatic division old currency notes and coins will be on display. During the exhibition, a Special cancellation cover will be released at the hands of the Chief Post Master General, A.P. Circle.

All are welcome to visit the exhibition.

*For further details kindly contact Sri C.V. Rao, Dy. Secretary on 9391359934.*

## **Seminar on Stock Markets - Investors Awareness on Wealth Management**

**Date: 23<sup>rd</sup> February, 2008; Time: 10.00 a.m. to 5:00 p.m.**

**Venue: Surana Udyog Auditorium, 'Federation House', FAPCCI**

In the interests of bringing about more awareness among the investors in the stock markets, FAPCCI is organising the above seminar. The Chairman, SEBI and the M.D. & CEO, Bombay Stock Exchange, Mumbai are invited to participate in the seminar. Sri A.P. Kurian, Chairman, Association of Mutual Funds in India has confirmed his participation in the seminar. The subjects for the seminar include \* Indian Capital Markets - an Over View \* Investment in Stock Markets through Mutual Funds \* Techniques of Hedging Risks through Derivative Products. Eminent speakers including Sri Rakesh Kumar Jhunjunwala, expert in Stock Markets are invited to handle the sessions at the seminar.

No delegate fee.

Members are requested to take advantage of this opportunity and participate in the seminar by confirming their participation in the proforma given on Page - 25.

*For further details, kindly contact Sri C.V. Rao, Dy. Secretary on 9391359934.*

## **Seminar on "Efficient Use of Energy and its Conservation"**

**in March, 2008 at Hyderabad**

FAPCCI is proposing to organise a Seminar on "Efficient Use of Energy and its Conservation" in March, 2008 at Federation House.

The objective of the Seminar is to create awareness and knowledge about efficient usage of energy and its conservation among the Industry.

Dr. Ajay Mathur, Director General, Bureau of Energy Efficiency, Ministry of Power, Govt. of India, has been requested to be the Chief Guest and address the Seminar.

Participation details of the event will be published in next issue.

Seminar on  
**'POLLUTION CONTROL & ENVIRONMENTAL MANAGEMENT'**

Date: 27th February, 2008; Time: 10:00 a.m. to 5:00 p.m.

Venue: Surana Udyog Auditorium, Federation House.

FAPCCI is organising a Seminar on 'Pollution Control & Environmental Management' on 27.2.2008 at Surana Udyog Auditorium, Federation House. Senior Officials from A.P. Pollution Control Board (APPCB), EPTRI and NEERI are invited to handle the sessions at the seminar and the following topics are being covered. Sri Rajeshwar Tiwari, IAS, Member Secretary, APPCB will be the Chief Guest and inaugurate the seminar.

<u>Topics</u>	<u>Speaker</u>
1. Role of APPCB to control Pollution in Industries	from APPCB
2. Role and Responsibility of Environmental Consultants	from EPTRI
3. Environmental Audit	Dr. B. Padmaja, RAMKY Testing & Consulting Services
4. Environmental Standards - Implementation Roles and Responsibilities (Govt., Pollution Board and Industry)	Dr. Nalini Bhat, Advisor, Ministry of Environment & Forests, Govt. of India
5. Risk Analysis and Disaster Management in Chemical Industries	Sri M.K.Reddy, Dy. Director, NEERI at IICT, Hyderabad
6. Compliance of Environment Regulations and Pollution Control requirements - Industry's view point }	From the Industry

The objective of the seminar is to highlight on the latest information about the statutory regulations and compliance thereof by the industry. It is a full day seminar with a provision for Open House discussion to enable the participants to clear their doubts and raise issues for clarification. A delegate fee of Rs. 500/- is fixed to meet a part of the seminar expenses.

Members are requested to take advantage of this opportunity and depute delegates for the seminar to learn about the latest information about the pollution control requirements in the interests of maintaining the environmental safety. Kindly confirm your participation in the proforma given on Page - 25 and for further details, please contact Sri C.V. Rao, Dy. Secretary on 9391359934.

**Help us Serve you better!**

*Members are requested to kindly furnish their updated/changed E-mail ID to us (our E-mail ID: info@fapcci.in) so as to facilitate faster and easy communication.*

*Please indicate any changes in your Address, Phones and Fax Nos also either by E-mail or Fax.*



Many exhibitors, delegates, foreign trade organizations, internationally acclaimed speakers and visitors from Germany, Spain, Australia, USA, Iran, Pakistan and other Asian countries have confirmed participation.

Two Nobel Laureates, Prof. Martin J. Evans (UK) and Prof. Barry J. Marshall (Australia) have also confirmed participation and would address the participants.

The Business forum (B2B) offers a unique opportunity for pharmaceutical and biotechnology companies and investors from around the world to explore collaborations with Asian Countries and investors. The B2B meetings are organised in arrangement with a dedicated and innovative business partnering module.

There will be a private meeting space for participating companies to conduct one-to-one meetings.

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at HICC, Madhapur  
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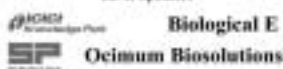
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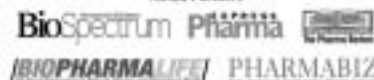
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