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FAPCCI Review

10 July, 2007

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(The views expressed by the authors in the various articles published herein are their personal views and do not necessarily reflect the views of FAPCCI)

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FROM OUR PRESIDENT



Dear Member,

I take this opportunity to express my sincere thanks to all of you for electing me as President of the Federation of Andhra Pradesh Chambers of Commerce and Industry. I feel privileged to serve the Federation as President. I congratulate my colleagues, Shri Suraj Prasad Agarwal on his elevation to Senior Vice-President and Shri K. Harishchandra Prasad for his election as Vice-President. I compliment, Shri Sudhir Sanghi, my predecessor for the service he rendered to the cause of industry with great spirit.

In the fortnight passed by a good deal of useful work was done. The Federation, in association with Global Forum for Public Relations and Media wing of Brahma Kumaris organized a colloquium on 'Mergers and Acquisitions – Challenges for Corporate Communication' on 16th June, 2007. It was a beneficial programme which conveyed 'The best strategy in the world is ineffective unless properly communicated to the people whose support is needed to effect new policies'.

An interactive collaborative session on improvement of bilateral trade and investment between India and Sri Lanka was held with Deputy High Commissioner for Sri Lanka in Southern India on 19th June, 2007. The deliberations revealed that trade and investment between the countries have undergone a qualitative and quantitative transformation in the recent past leading to a broad based improvement in all sectors of bilateral cooperation.

On 20th June, 2007 Sri N.K. Prasad, IAS., Commissioner of Industries, Government of Andhra Pradesh, inaugurated International Trade Facilitation Centre (ITFC) in the Federation House. Australian Consul General and Trade Commissioner of South India graced the occasion. The ITFC will help exporters and importers to overcome the hurdles in their business activity and counsel them on understanding the emerging needs of international market. The centre which is a first of its kind in the country would act as a one-stop-shop for exporters and importers from the state.



FROM OUR PRESIDENT

The inauguration of ITFC was followed by a joint seminar with Australian Trade Commission along with Queensland Government, Trade and Investment office and Victoria Government Business. It was observed that there was enormous scope for the growth in Indo-Australian trade considering strong bilateral trade relations between the two countries.

The Federation has committees on industrial development, large, medium and small scale industries, customs, central excise and service tax, foreign trade, corporate law and banking infrastructure, value added tax, industrial relations to name a few. They have been attending to the problems of members on the relevant issues besides drawing the attention of government departments and agencies on the specific concerns of industry. They have also been organizing fruitful interface with officials of state and central government, public enterprises, eminent personalities in different areas of professional and public life from time to time on the subjects relevance to the industry. While I intend to continue with these rich and endured traditions, I would strive to make them much more effective, frequent and still more beneficial to the members. I request the members to suggest areas, and subjects on which seminars and interactive sessions are required with competent authorities/personalities and Federation shall be more than glad to organize them. Federation shall also be still more active and highly professional in identifying, analyzing and representing the problems of trade and industry before the authorities concerned be it governmental or otherwise.

The task, before me is thus, challenging. But with the active cooperation and assistance of my colleagues in Federation and its dedicated employees, it become easier than visualized.

Before, I wind up, may I request all of you to kindly continue to extend your support, guidance and suggestions to Federation, so that it serves the cause of industry and trade with much more vigor and zeal.

With sincere regards,

ATLURI SUBBA RAO



Tax News

Compiled by :- **Hari Agarwal, FCA**
Chartered Accountant

Tax liability of PMS investors won't go up :

There will be no increase in the tax liability of individuals gaining from investment in shares through portfolio management services (PMS). Income-tax officials are of the view that PMS is like a mutual fund which attracts only short-term capital gains tax of 10 per cent. Following a circular by the Income-Tax Department on June 15 on tax treatment of shares, there were concerns that the investors holding stocks through PMS might have to segregate their investment portfolio into capital assets and trading assets.

Tax Factor: Biz income vs. capital Gains:

HERE'S a golden chance for realty developers and bullion traders to do some intelligent tax planning. Last week, the Central Board of Direct Taxes (CBDT) allowed share traders the leeway to hold two portfolios — one for trading and another for investment in shares — to save on tax. An investor pays a lower tax than a trader in shares. But the board's circular on the norms to differentiate between a trader and an investor will go beyond equity transactions. Realty developers, bullion and other commodity traders will also be able to divide their portfolio for tax purpose

I-T Ombudsman office to function from June 26:

The office of the Ombudsman for the Income-Tax Department in Mumbai will start functioning from June 26. Mr. Hardayal Singh, the first Ombudsman to be appointed to this office, said that tax payers could register their complaints at his office either personally or electronically. Grievances can relate to delays in issue of refunds, disposal of cases of interest waiver, rectification applications, allotment of Permanent Account Numbers (PAN) and release of seized books of accounts and assets.

Income Tax Bar demands continuing of SARAL for IT returns :

Income Tax Bar Association has called upon the Centre to immediately withdraw the new tax return forms which is more complicated in comparison to the previous one page 'SARAL'. Association's Lucknow unit president O P Tiwari claimed that the new forms require quite detailed information which would be difficult for common man to supply like details of cash inflow and outflow transactions.

Cos tweak salaries to reduce FBT load :

The taxman has forced India Inc to rework compensation packages. Saddled with the fringe benefit tax (FBT), companies have tweaked pay packages to restrict their tax outgo. An ET study of 2,500 companies for which data are available reveals that the cumulative FBT payout dropped sharply by about 38% to Rs 982 crore in FY07. What's interesting is that FBT outgo came down even as the overall employee spends went up 20%. This has halved the ratio of FBT to employee expense from 1.5% to just about 0.77%. While a part of it could be due to a cut in FBT rates on certain perks in FY07, a large part of the decline in FBT payout is explained by an overhaul of emolument structures.

MoF demolishes Parekh sop shelter :

India Inc's hopes of getting tax sops on the strength of Deepak Parekh committee's recommendations have been dashed. The revenue department has said no to imposition of securities transaction tax (STT) — instead of capital gains — on unlisted securities, exemption from withholding tax on interest paid on overseas borrowings, scrapping of dividend distribution tax (DDT) and tax breaks for companies investing in ultra mega power projects. The



TAX NEWS

department has virtually rejected almost all the suggestions of the panel with regard to relaxation of taxes.

Tax treatment may limit LLP's allure :

The tax treatment which the government is likely to adopt for the path-breaking new business entity called limited liability partnerships (LLP) may make it a little less attractive. The finance ministry has come across practical problems in going ahead with the tax structure which the ministry of corporate affairs was keen to prescribe for this hybrid form of business entity. The latter wanted the profit-making activities of an LLP and its assets to be treated as the activities and the assets of the partners and not as that of the LLP — a right not available to a company or to a general partnership now.

33 p.c. independent directors favoured:

The Union Government on Monday indicated that the number of independent directors (IDs) on the

board of listed companies would not be allowed to exceed 33 per cent of the total strength of the board against 50 per cent as was being mandated by the Securities and Exchange Board of India (SEBI). It also said that it had no intention to interfere with the remuneration package of companies' CEOs.

Sebi scraps UIN, makes PAN sole ID for all transactions:

Sebi has made the permanent account number (PAN) the sole means of identification for all transactions in the securities market, scrapping the unique identification number (UIN). The market regulator, in a circular, said the requirement of UIN has been discontinued under the Sebi (Central Database of Market Participant Regulations), 2005. The market regulator directed all stock exchanges and depository participants to convey this decision to market participants.

Courtesy : PDICAI Knowledge Capsule

The Enterprise-wide Accounting Solution

- Financial Accounting
- Inventory Management
- Order Management
- Production Accounting
- Payroll
- Assets Management
- Point of Sale (POS)

PACT
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A web enabled version of PACT for companies with offices/factories at multiple locations

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Phone: 6625 6625 (5 lines), Fax : 6668 6486
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email : info@pactsoft.com / www.pactsoft.com



Survey, Search and Seizure - Latest Case Laws

Compiled by :- **Hari Agarwal, FCA**
Chartered Accountant

ASSISTANT COMMISSIONER OF INCOME TAX vs. RAJEEV TANDON 109 TTJ (Del) 261

Gift from NRI – Mere bank statement, unless supported by other corroborative evidence, does not prove creditworthiness of the donor, especially in the case of NRI donor whom the AO is handicapped in examining.

Held: *Unless the bank statements are supported by any other corroborative evidence to establish the financial capacity of the donors the bank statements do not prove the creditworthiness of the donors for showing that they were financially sound for making such gifts because the bank statements merely indicate the movement of the funds and not the creditworthiness of the account holder.*

One cannot ignore that in case of NRI donors the AO is handicapped in verifying the creditworthiness the donor in comparison to Indian donor because in case of Indian donors after examining the donors and questioning them the AO can conveniently verify the creditworthiness but in case of foreign donors he cannot do so and has to simply depend upon the documents filed by the assessee.

Creditworthiness of a donor can be safely proved by the donor by producing a certified / notarized copy of the return accompanied by balance sheet indicating his capital base and the assets owned by him.

Mere issuance of a cheque from a bank account establishes the creditworthiness of a donor.

On examination of the alleged copy of the bank account statement of donor P, it is found that the current account is in the joint names of A, U and PB and only for the period 1st Jan., 2001 to 22nd Feb., 2001, simply indicating the bank transaction of approximately less than 2 months.

It is further important to mention here that the bank while issuing the statement has clearly mentioned that this statement was only with respect to the account of A and U and that US Current dollar account number was 011-05364-05.

But the bank nowhere indicated that this bank statement pertained to the donor P.

Though as already mentioned that the bank statements only indicate the movement of the amounts and do not prove the creditworthiness of the donor but this instant bank statement

furnished by the assessee before the AO does not even pertain to the donor P and hence has no value.

The certificate issued by the tax consultant simply mentioned that 'we confirm that P is well placed and a man of substantial wealth', but have not mentioned in the certificate about the assets owned by the donor, his monthly income, his monthly expenditure and the extent to which they considered him a man of substantial wealth.

Such a certificate issued by a tax consultant, unaccompanied by corroborative evidence, cannot be accepted for treating the donor to be financially so sound that he can give an amount of Rs. 30, 04,300 as gift to an Indian assessee who is not even related to him.

Undisputedly the donors had no occasion for making gifts of such huge amounts to the assessee.

Further, the donors were not related to the assessee.

The other question which remained unanswered in the entire case, either by the assessee or by the donors is, as to why the donors parted with such huge amounts by gifting the same to the assessee merely out of love and affection depicted through letters when neither was any occasion nor they were related to the assessee nor there was any reciprocity between them regarding exchange of such gifts.

Now, the simple question which arises in mind is whether it is humanly probable that a person may give away his hard earned money, earned in foreign country, as a gift to an Indian acquaintance merely out of love and affection when that Indian is not related to him and that NRI donor has no occasion for giving the amount in gift.

If one puts this question to any human being having a normal human behavior the obvious answer would be 'no'.

Therefore, applying the test of human probabilities, the AO was fully justified in coming to a conclusion that these were bogus gift made by the donors to the assessee, which was assessee's own unexplained money routed through the donors simply to increase the capital of the assessee to enable the assessee to purchase the house for a sum of Rs. 47.5 lakhs.

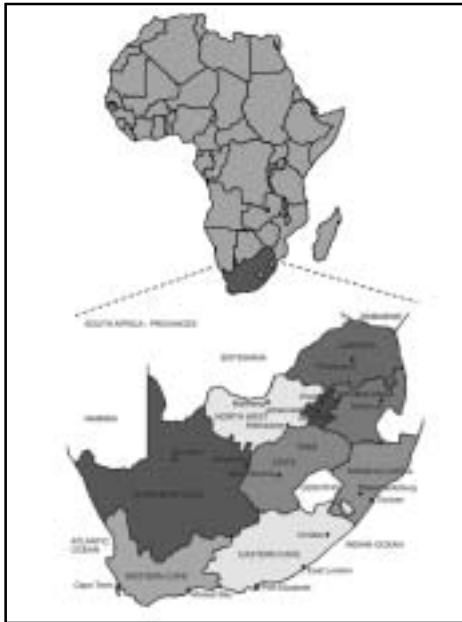
The AO was further justified in treating the gifts as not genuine and adding the same to the income of the assessee under s. 68 as income from other sources.



PRESENTATION

South Africa at a Glance

Presentation made by Sri Sudhir Mannie, Consul-Economic,
South African Consulate General, Mumbai at FAPCCI on 02.07.2007



- Area 1,219, 090 km²
- Population 44,8m
- Currency RI = 100 cents
- Time GMT + 2 hrs
- Head of the State: President Thabo M Mbeki
- 11 Official languages with English the business language
- Total GDP: 2006 RI 726 bn (US\$ 255 bn)
- GDP 2006 per capita: R35 994 (US\$ 5 324)
- Real GDP Growth: 5,0 (2006)
- Inflation (CPIX): 4.6% (annual 2006 average)
- Exports: Tourism, minerals, diamonds, metals and metal products, food products & automotive components.
- Main trading partners: Germany, USA, China, Japan & the UK.

Infrastructure Map of South Africa



South African Economy

	1994	2004	2006
GDP (billions)	R 482	R 1 374 US\$ 213	R 1 726 US\$ 255
GDP per capita	R 12 507	R 29 422 US\$ 4 561	R 35 994 US\$ 5 324
Merchandise exports (billions)	R 69, 8	R 281,8 US\$ 43,6	R 398,5 US\$ 58,9
Total Foreign Debt / GDP	21,8%	20,2%	Not available
GDP Growth	3,2%	3,7%	5,0%
Unemployment	20%	26,5%	25,5%
Inflation (CPIX)	9% (CPI)	4,3%	4,6%
Prime Rate	15,75%	12%	12,5%

South Africa and India

- Strong historical relations => political commitment, diplomatic relations re-established 1993.
- Strong connection reinforced by shared colonial past, common language, legal system and the importance of the Indian Diaspora in many SA centres.
- Now fostering closer economic links
- Shared developmental challenges
- India is a strong supporter of NEPAD
- Co-operation in Multilateral Trade e.g. WTO
- Trilateral Co-operation: India, Brazil and SA (IBSA)
- Bilateral Co-operation:
 - JMC
 - India – South Africa Commercial Alliance (ISACA)
 - Government facilitated
 - Private sector driven
 - Deal with industry concerns e.g.. Trade Barriers
 - Tie - ups in ICT, Infrastructure and Tourism

SACU – India FTA / PTA

- SACU (SA + BLNS) mandate to launch FTA
- Indian tariff reduction under WTO
- Economy opening in line with WTO commitments
- SA preferential access to Indian Market
- FTA 2 phases
- Phase 1 – Market Access:
 - Ø Tariff Reduction
 - Ø Non-tariff Barriers
 - Ø Rules
 - Ø Customs Procedures
- Phase 2 – Services incl. Issues such as IPR

South Africa - India Trade (US \$ Millions)

	2001-02	2002-03	2003-04	2004-05	2005-06
South Africa - Exports to India	1,446	2,095	1,897	2,152	2,448
of which, Gold	1,009	1,695	1,514	1,589	1,563
South Africa - Imports from India	354	485	541	961	1,552
Total bilateral trade	1,800	2,580	2,438	3,113	4,000



PRESENTATION

SA Relationship with India

- **South Africa's exports to India include (excl.Gold):**
 - § Coal (5,5%)
 - § Inorganic Chemicals (4,3%)
 - § Ferrous metals (1%)
 - § Non-Ferrous Metals (1%)
- **India's Exports to South Africa are:**
 - § Non-basmati rice
 - § Cotton yarn fabric
 - § Ready made garments of cotton and manmade fibers
 - § Finished leather
 - § Chemicals
 - § Machinery
 - § Hides
 - § Base metals and Auto components
 - § Vehicles

SA Relationship with India: Indian companies in SA

- | | |
|---|----------------------------|
| § Exim Bank | Shalimar Enterprises |
| § Ashok Leyland | Tata Automobile |
| § B4U TV | Mahindra & Mahindra |
| § Cadila Pharmaceuticals | UB Group |
| § Cipla Medpro | ZEE TV |
| § Zensar Technologies | Ranbaxy |
| § Tata Consultancy Services | State Bank of India |
| § Tata Infotech | Sahara Computers |
| § Eicher International | ICICI Bank |
| § Kirloskar Brothers | Sandro Power Supply Ltd |
| § Malti Herbs | Sri Ram Enterprises |
| § Glenmark Pharmaceuticals | NIIT |
| § APTECH | Jyoti Colours |
| § Koprana | Midas Communication |
| § Tata Telecom | Praj Industries |
| § Apollo Tyres | Wockhardt |
| § KGK | Sami Labs |
| § Usha Shriram | Cobra Beer |
| § Rosy Blue | IKF Technologies |
| § GOVT. OF INDIA TOURIST OFFICE | Bajaj |
| § THE NATIONAL SMALL INDUSTRIES CORPORATION LIMITED | Force Motors |
| § Ramco Systems | Godrej |
| § Tulsi Plastics | J & B Brothers |
| § Ramco Systems | Export Engineering Council |
| § Satyam | VSNL |
| § KPIT Cummins | |
| § Vikram Phadnis | |



SA Relationship with India:

South African Companies in India & Companies doing Business with India

§ Intertoll	Distell
§ SAB Miller	Bell Equipment
§ Old Mutual	Dorbyl Automotive Technologies
§ De Beers	Anglo Gold
§ Shoprite Hyper	First Rand Bank
§ Denel	Nando's + Grocery items
§ Aspen Pharmacare	Sanlam
§ FOSKOR	Nihilent Technologies – JV with Nedcor
§ SAA	
§ Grintek	Sun International
§ SASOL	SA Tourism
§ WBHO	Macadams Bakery Equipment
§ Mintek	Capespan
§ UEC	Bateman (South Africa)
§ Ceres Fruit Juices	Appeltiser
§ Sealy Beds-SA	Naspers
§ Raleigh Bicycles-SA	
§ Howard Manufacturing	(Kanon Ball Machines)
§ Long Mountain Wines	
§ Nationwide Air	
§ Boland Wines	
§ ACSA / Bidvest	

Business Environment

Roads & Rail

- Extensive road and rail network across South Africa which connects with Sub-Saharan African region

Ports

- Strategic ports are located in Durban, Cape Town, Port Elizabeth, East London, Richards Bay, and Saldanha Bay. Together these handle over 13,000 vessels and 188 million tons of cargo per annum.

Telecommunications

- SA ranks 23rd in telecommunications development (99,8% is digital), and 17th in internet use in the world
- SA has the largest and most developed telecommunications network in Africa
- There were 4.8 million installed fixed lines in 2003
- Growth in SA's mobile phone market is among the highest in the world



PRESENTATION

INDUSTRIAL DEVELOPMENT ZONES

IDZ's are considered part of the Customs Territory of South Africa. SARS Customs will perform specific controls within the CCA to provide for Expedited Services

An IDZ is located adjacent to a port allowing importation of raw materials, plant machinery & equipment; and the export of finished products;



Investment Opportunities

Sector	Sub-sector
Agro-processing	Fisheries and Aquaculture, Floriculture, Fruit and Vegetable Processing Plants, Juices, Meat Processing, Wine Production, Confectionery, Indigenous teas and Natural Fibres.
Automotives	Interiors, Engine Parts/Components, Electronic, Drive Train Components, Body Parts, Aluminum Components and Diesel particulate filters.
Chemicals and Allied Industries	Titanium Beneficiation Initiative, Fluorochemicals Expansion Initiative, Polypropylene Conversion. <ul style="list-style-type: none"> • Restructuring of State Owned Chemical Enterprises.
Business Process Outsourcing & IT Enabled Services	Call Centres, Back Office Processing and Shared Corporate Services. <p>§ Enterprise solutions viz. fleet management, knowledge management, asset management solutions.</p>
Electro Technical Tourism	Manufacturing of: automotive electronics, microchips and telecommunication equipment. Hotels and self-catering holiday resorts, Adventure-, Eco-, Sport- Conference- and cultural tourism, gaming, infrastructure development, leisure complexes and world class golf courses, harbour & waterfront developments, transfrontier conservation areas, cruise liners & transportation.
Clothing, Textiles, Leather and Footwear	Manufacturing of Industrial Textiles using Polyester <ul style="list-style-type: none"> • Production of other natural fibre textiles such as flax • Wool and mohair production – downstream opportunities for yarns, knitwear and fabric. • Footwear – manufacturing of leather uppers.
Mining and metal based industries	Aluminum smelter capacity, Capital equipment: machine tool manufacturing and petrochemical equipment, downstream processing and value-adding of iron, carbon steel, aluminum, platinum group metals and gold, ferro-alloys, gold and stainless steel.
Aerospace, Rail and Marine Aerospace:	Rotor and fixed wing aviation equipment and services, Helicopters and aircraft components, Aviation training services for African airlines, IDZ at Johannesburg International Airport, warehousing for aircraft parts.



PRESENTATION

Rail : Rolling stock and services for the domestic market, estimated R7 billion Gautrain which includes infrastructure development and rolling stock, Rail infrastructure of the African continent through NEPAD and Rehabilitation of low density rail line.

Marine: Development of boat yards and wet docks/floating docks, Joint ventures with local shipyards, manufacture of boats, yachts, catamarans and fleet racing boats, custom-made vessels (tugs) and training schools.

Capital Equipment Re-capitalisation of:

- Forgings & Castings
- Boilers
- Tool dies & moulds

Expansion & export development

- Pumps, valves, material handling & straddle crane carrier
- Mechanised mining

New investments in:

- Turbine assembly
- Production of turbine components
- Machine tool manufacturing

Film

- Film studios and post production facilities.
- Co-production ventures.
- Distribution infrastructure

Incentives:

Incentive	Benefit	Main Conditions
Small and Medium Enterprise Development Programme	Cash grant of up to 10% of qualifying assets	Investments of less than R100m; benefit decreases with size of investment
Support Programme for Industrial Innovation	50% of the direct cost incurred in development	Development must be a significant technological advance and have commercial advantage over existing product.
Industrial Development Zone	Exemption from VAT when sourcing goods and services from South African customs territory and duty-free imports of raw materials and inputs for export.	Prospective IDZ operator companies must apply for permits to develop and operate an IDZ
Foreign Investment Grant	Foreign entities may qualify up to a maximum of R3m	Only new machinery, equipment acquired from abroad and required to establish a manufacturing project in SA will be considered
Critical Infrastructure Fund	Infrastructure projects intended to service IDZ, shall qualify for a grant of 30% of the qualifying infrastructure development cost.	The minimum qualifying infrastructure development cost is R15m



PRESENTATION

Trade Opportunities:

Sectors

- Automotive
- Agro-Processing
- Textiles & Clothing
- Capital Equipment
- Cultural Industries
- Boat Building
- Wines
- Chemicals
- Tourism

Products

- Automotive Components & Accessories
- Fruit Juices, Fresh Fruit & Processed Foods
- Mining Technology & Equipment
- Precious Metals & Gems
- Canning Equipment
- Giftware & Craft
- Inorganic Chemicals & Plastics
- Conferencing, Game Reserves, Hotels, Business Tourism, Eco-Tourism
- High - end Furniture

Proudly South African Brands in India



Other SA Exports to India



*Inorbit Mall-Designed by
Bentel Associates*



*India's Cricket Trainer,
Gregory King*



*Tennis Coach, Heath Matthews,
Sania Mirza*



*Dy Patil Cricket Stadium
Mumbai*

Examples of Projects Done



Burj-Al-Arab Beach Resort-UAE



MOZAL - MOCAMBIQUE

PRESENTATION



LUANDA QUAY-ANGOLA

OPPORTUNITIES

2010 SOCCER WORLD CUP



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Financial Market in a flat world

Presentation made by

Sri Rajnikant Patel, Managing Director & CEO, Bombay Stock Exchange Ltd., on 03.07.2007 at FAPCCI

Flattening of the world

- Nobody can quarrel with Friedman's basic thesis that the world has become flat.
- Integration of national economies and economic agents in a global grid is driving value creation and wealth generation.
- The process is bringing about serious re-distribution of economic strength and political power. In 1945, US accounted for half the global GDP. Its share now is 26%.

Reasons for flattening

- Technology – in transport (jet liners and containerization)
- Telecommunication – Telecom, information technology, internet.
- Advances in transport and telecommunications have brought about tremendous cost reduction.
- In 1932, the cost of a three minute NY-London call was \$ 230. Today is about 34 cents.
- Ideology – through most of the developing world, the romance with socialist ideology is a thing of the past.
- Collapse of the Soviet Union – several countries brought into the global economy.
- Demography – of every 100 babies born, only five are born in Europe and North America.
- All these forces have brought about globalisation of production and globalisation of markets.

Bombay Stock Exchange

- BSE has adapted very well to the changed universe and has benefited from the flattening process.
- The oldest exchange in Asia – since 1875
- Largest in terms of number of listed companies – over 4700.

- State of the art systems and processes
- T+ 2 rolling settlement with STP.
- Fully electronic, screen based trading with anonymous order matching.
- Online, real time surveillance.
- Cash and F&O
- 800 members with over 9000 sub brokers operating from 11000 terminal across 421 cities in India.
- Over 1.5 million transactions per day.
- Daily turnover of \$ 1 billion.
- Mkt. Capitalization close to a trillion dollars.
- Corporate entity since August 2005.
- Demutualisation process completed successfully – overwhelming overseas interest in acquiring stake in BSE.
- Strategic alliance – DB and SGX
- Modern, dynamic, low cost, efficient.
- BSE SENSEX is the flagship index of the Indian stock markets.
- 30 stock index based on free float methodology with sector balancing.
- Very impressive returns – 46% in 2006. Has increased 4 times over the last four years.
- Globally tracked – synonymous with Indian capital markets.

Indian capital markets

- Two national exchanges
- Massive growth – volumes, value, no. of players, public issues.
- Robust systems and processes – have stood up well in times of considerable volatility.
- Very high overseas interest in Indian markets – 1020 FII's registered with SEBI.

Capital Raised

In Billion \$										
TOTAL			CATEGORYWISE				ISSUE TYPE			
Year	NO.	AMOUNT	PUBLIC		RIGHT		LISTED		IPOs	
			NO	AMOUNT	NO	AMOUNT	NO	AMOUNT	NO	AMOUNT
2001-02	35	1.62	20	1.40	15	0.22	28	1.36	7	0.26
2002-03	26	0.84	14	0.75	12	0.09	20	0.63	6	0.21
2003-04	57	5.16	35	4.94	22	0.22	36	4.40	21	0.76
2004-05	60	6.42	34	5.60	26	0.82	37	3.30	23	3.12
2005-06	139	6.00	103	5.10	36	0.90	60	3.60	79	2.40
2006-07*	95	6.54	63	5.77	32	0.78	38	1.05	57	5.50
*TILL January 2007										



PRESENTATION

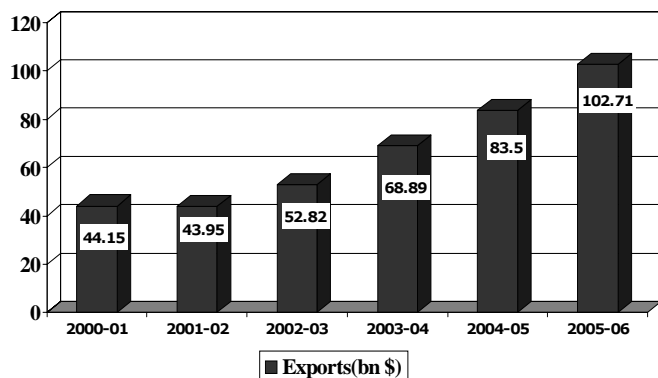
Indian Economy

- Structural increase in rate of growth of the economy, making it resilient to external shocks.
- Increase in productivity, particularly in manufacturing and services responsible for this structural change.
- Services sector has been the key driver of growth contributing over 73% of the growth over the last five years.
- Services led growth being reinforced by a sustained resurgence in industrial activity.
- In manufacturing, Total Factor Productivity grew at the rate of a mere 0.25% per annum over 1960-2000. Since 2000 however, it has been growing at 1.6% per year.
- High growth of the economy (over 9% per year over the last two years) is reflected in strong corporate performance. In an unprecedented run spanning 17 quarters, which began in the second half of 2002-03, net profits of leading companies have recorded increases consistently in the range of 25-60% on year to year basis.

Indian Economy in a flat world – Foreign Direct Investment

Financial Year wise FDI Inflows		Amount of FDI Inflows
S.no	Financial Year (April - March)	In US \$ Billion
1	Aug 1991-Mar 2000	16.7
2	2000-2001	2.91
3	2001-2002	4.22
4	2002-2003	3.13
5	2003-2004	2.63
6	2004-2005	3.76
7	2005-2006	5.55
8	2006-2007	15
Grand Total		54

Indian economy in a flat world - Exports



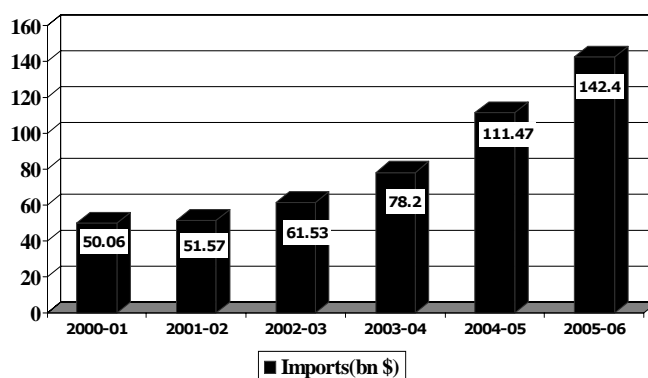
Indian economy in a flat world – Investments by FII

Year	Net Investment (US \$ mn)	Cumulative Net Investment
1992-93	4	4
1993-94	1634	1638
1994-95	1528	3167
1995-96	2036	5202
1996-97	2432	7634
1997-98	1650	9284
1998-99	-386	8898
1999-00	2339	11237
2000-01	2159	13396
2001-02	1846	15242
2002-03	562	15805
2003-04	9950	25755
2004-05	10172	35927
2005-06	9332	45259
2006-07	6708	51967

Indian Economy in a flat world – Private Equity in India

- Private equity and venture capital are emerging as important sources of finance for new ventures.
- Quantum jump in PE and VC capital flows .
- In the year 2006, there were 342 VC and PE investments worth \$ 7.4 billion – more than three times the tally for 2005.
- The average deal size has grown from around \$ 8 million four year ago to \$ 25 million today.
- Much of the funding is in the nature of late stage funding and there is a need to direct these flows to seed capital/ early stage.

Indian economy in a flat world - imports



PRESENTATION

India in a flat world – the Information Technology Sector

	FY 2004	FY 2005	FY 2006	FY 2007E
IT Services	7.3	10	13.3	18.1
ITES-BPO	3.1	4.6	6.3	8.3
Engineering Services and R&D, Software Products	2.5	3.1	4	4.9

Export performance of IT sector (\$ billion)

India in a flat world – the challenges

- Ensuring more equal sharing of benefits of globalisation – the notion of “inclusive growth”
- Remaining competitive.
- Creating a social security net.
- Maintaining quality in education.
- Improving infrastructure
- Transferring people from low productivity agriculture to higher productivity manufacturing and services.



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COMPANY LAW & CAPITAL MARKET

Meeting with Sri Rajnikant Patel, MD & CEO, Bombay Stock Exchange on “Financial Markets in a Flat World” on 3.7.2007

A meeting was arranged with Sri Rajnikant Patel, MD & CEO, Bombay Stock Exchange Ltd, by FAPCCI on 3.7.2007. He gave a presentation on “Financial Markets in a Flat World” He has narrated about the tremendous progress achieved by the BSE and its important place in the financial system of the country.

Sri K. Harishchandra Prasad, Vice-President, FAPCCI has welcomed the Chief guest and the other invitees to the meeting. In his introductory remarks, Sri Sohanlal Kadel, Chairman, Banking, Insurance & Finance Committee, FAPCCI has indicated about the funding support from the Foreign Direct Investments (FDIs), the Foreign Institutional Investments (FIIs) and the Mutual Funds which had enabled the stock markets to operate at this high level.

The Chief Guest has brought out various factors and narrated the progress achieved by the Indian Stock Markets, led by the BSE. He has stated that the BSE is the oldest Stock Exchange in Asia having started in the year 1875 and it has the largest number of listed companies, numbering over 4700 with 800 members and over 9000 sub-brokers operating from 11000 terminals across 421 cities in India. Further, per day, there are over 1.5 million transactions with daily turnover of around \$ 1 billion. The BSE Sensex is taken as the flagship index of the Indian Stock Markets. He has mentioned that the flow of Foreign Direct Investments was as much as \$ 15 billion and the investment by the Foreign Institutional Investors was around \$ 6708 million during the year 2006-07. The stock markets are now accessible to the cross section of the society including the middle and the lower middle classes and all safeguards are required to be taken to protect the interests of the investors.

In the open house discussions the participants have raised many important issues including the merger and consolidation of the Regional Stock Exchanges. Sri Rajnikant Patel has clarified all the issues raised by the participants.

Sri V.S.Raju, Chairman, Company Law & Capital Market Committee, FAPCCI has proposed vote of thanks.

FOREIGN TRADE

Seminar on ‘Doing Business with South Africa’ on 2nd July, 2007.

FAPCCI in association with South African Consulate General, Mumbai, organized a Seminar on ‘Doing Business with South Africa’ on 2nd July, 2007 at 4.00 p.m. at J.S. Krishna Murty Hall, Federation House.

In his welcome address Shri Atluri Subba Rao, President, FAPCCI, stated that the connection India has with South Africa through Gandhiji and the sterling role India played in South Africa’s liberation struggle make the relationship between the countries very warm and very special. That is why, the South Africa President Thabo Mbeki says that India and South Africa are ‘Friends for all Seasons’. India and South Africa celebrated the 100th year of Satyagraha on September 11, 2006 and it is the time for both the countries to enjoy the fruits of Satyagraha.

The President informed that commercial relations between India and South Africa have flourished since the establishment of diplomatic relations in 1993. From virtually nothing at that time, (just US\$ 3 million in 1992-93) bilateral trade crossed US\$ 3.1 billion by 2003-04. The main business sectors in the US\$ 3.1 billion include minerals, coal, automotives, agro-processing, textiles and clothing, leather and leather products, information technology, food and food processing, chemicals, fertilizers and equipment. In 2005-06, the two-way trade was US\$ 4 billion with an annual growth rate of 15-20%. Considering substantial untapped potential for growth in trade, a target of US\$ 6 billion is envisaged for the year 2006-2007. The Indian Prime Minister and President of South Africa have set a new target for trade and investment for the years ahead and that is to double the trade turnover as well as two-way investment by 2010.

The President further informed that principal Indian exports to South Africa are rice (non-basmati) readymade garments including accessories, cotton yarn, fabrics madeups, finished leather, semi-finished iron and steel bars/rods drugs, pharmaceuticals and fine chemicals, manmade yarns, plastic linoleum products, readymade fibers, footwear of leather, dyes/intermediates, coal, tar, chemicals, glassware, ceramics, refractors, marine products, handicrafts (excluding hand made carpets), spices, electronic goods, cosmetics, toiletries, sports goods, gems and jewellery, rubber manufactured



products excluding footwear, ores and minerals, guar gum meal, castor oil and electronic goods. India principal imports from South Africa are gold, coal, coke and briquettes, inorganic and organic chemicals, iron and steel, metalifiers, ores and metal scrap, raw cotton and waste, fertilizers crude transport equipment, fertilizers manufactured, pulp and waste paper, electronic goods, vegetable oils fixed (edible) petroleum crude and products, wood and wood products, non-ferrous metals, newsprint, primary steel, machinery, other crude minerals, manufacturers of metals, sulphur and uncoated iron parts, artificial resins, plastic materials and sugar.

Referring to the **Indian investment in South Africa**, the president pointed out that **so far it is about US\$ 7.2 billion** and a good number of Indian companies in diverse sectors of South African economy are operating there. He mentioned Tata Motors, UB Group of India, Ranbaxy, Dr.Reddy's Laboratories, Cipla, Cadila, Mahindra and Mahindra, Coromandel of India, Adlabs Films, Appollo Tyres, Jindal steel, Tata consultancy services, Satyam, Aptech and Ramco.

In his concluding remarks, the president stated that the Federation has recently opened International Trade Facilitation Centre (ITFC) to help exporters and imports from the state to augment their exports and facilitate their imports. He asked the Director of ITFC to explain the prevailing business atmosphere for doing business South Africa and also explain the potential areas for mutual cooperation in trade and investment.

Shri Ramakrishna Rao Chitturi, Director ITFC, said that South Africa is a land of opportunities and there are good reasons for doing business (trade and investment) with it. He referred to the following:

- (i) South Africa is the economic power house of Africa with a Gross Domestic Product (GDP) comprising **around 25%** of the entire African continent with political and economic stability.
- (ii) According to a World Bank report published in January, 2006 titled "Doing Business in 2006, Creating Jobs", **South Africa is ranked 28th** out of 155 Countries in the world for ease of doing business. It is **ahead of Spain, Austria, France, China, Russia and Brazil.**
- (iii) Starting a business in South Africa is easy. Licences, registrations, getting finances and loans, investment protection, enforcement agencies and tax systems, the parameters adopted by the World Bank, are quite cordial and trouble free.

- (iv) The International Monetary Fund (IMF) in its latest report on South Africa, commands the Country's authorities for the remarkable economic progress achieved since democracy in 1994. **'The economy is now growing strongly, inflation has been lowered and has become more predictable, public finances have been strengthened and the external position has improved markedly'**, the IMF said.
- (v) Cost of energy in South Africa is lowest in the world. At around 1.7 US cents per kilowatt - hour, it has one of the cheapest electricity costs in the World.
- (vi) South Africa (SA) has access to important world markets like the European Union (EU) and the USA through various preferential trade agreements with these countries. Under EU - SA Trade, Development and Cooperation Agreement, 95% of South African imports into the European Union would be fully liberalized over a period of a 10 year transitional period from 2000, while South Africa is to liberalise 80% of European Union's imports over a 12 year transitional period. Under the present "South Africa Customs Union (SACU) agreement, participating member countries, South Africa, Botswana, Lesotho, Namibia and Swaziland have totally abolished international tariff barriers. The Southern African Development Community (SADC) trade protocol which came into effect in September 2000, provides for the phasing down of tariff of 11 of the 14 SADC member Countries. This trade block has a combined population of around 135 million.
- (vii) Key economic reforms have given rise to a high level of macro-economic stability. Taxes have been reduced, tariffs lowered, the fiscal deficit brought under control, and exchange controls relaxed.
- (viii) With a literacy rate of 85% South Africa has efficient work force.

The Director, ITFC further indicated that according to International Marketing Council of South Africa (IMC) all sectors of South Africa are open for investment. No government approval is required, and there are almost no restrictions on the form or extent of foreign investment. The government of South Africa through its Department of Trade and Industry (DTI) has identified certain sectors having the



highest growth for investment. The sectors include: jewellery, pharmaceuticals, information and communication technology (ICT) - BPO and call centres; bio-pharma and biotechnology; telecommunication ; tourism infrastructure, textiles, and clothing, skill development (training) and automotive industry.

South Africa imports Indian readymade garments in a large way. They account for the highest share of India's exports and this is just 9% of India total exports to South Africa. **Deputy President of South Africa Phumzile Mlambo-Ngeuka said 'we urge India to locate their textiles business in South Africa'.**

The South African investments in India are less, but growing. Though according to Ministry of Finance, Government of India, direct investment received from South Africa upto January, 2006 was only US\$33 million, the actual investment is likely to be higher. South African Breweries has acquired a major interest in Mysore Breweries in a US\$ 17.5 million deal. A major South African Chain Stores (Shoprite) has established an outlet in Mumbai. Durban based businessman has plans to invest in a casino project in Haryana. In February, 2006, Airports Company of South India (ACSA) won the contract for upgrading of Mumbai Airport. India has large deposits of coal and India needs energy to sustain the kind of economic growth it is currently enjoying. **South Africa is the only country in the world that possesses the technology that produces oil and petrol from coal. India can benefit from this technology and thereby diversify its sources of much needed energy. The energy giant of South Africa, SASOL has developed world leading technology for the conversion of low-grade coal into value-added syngas and chemicals. SASOL is interested in a coal-to-synthetic automotive fuel project in India.**

Indian Prime Minister Dr. Manmohan Singh addressing the India - South Africa CEO's Forum at Johannesburg, South Africa on 2-10-2006 observed that **"while it is true that South Africa is India's foremost trading partner in Africa, in terms of global trade of both Countries, our bilateral trade is negligible. However, it has shown an impressive increase over the last couple of years. We must work hard to sustain it". He further observed that "Infrastructure and power are other areas with excellent potential for collaboration". He went on to say that another avenue which holds excellent potential is not just two-way investment but pooling together of the strengths of the two countries for joint exploration of third markets.**

In regard to bilateral trade, Director, ITFC pointed out that there is still substantial untapped potential for growth in trade between India and South Africa. Sectors where there is scope for increase of exports from India includes vehicles and auto components, drugs and pharmaceuticals, computer software, engineering goods, footwear, dyes and intermediates, chemicals, textiles and clothing, non-basmati rice, and gems and jewellery. Items which hold unexploited potential for further imports from South Africa to India have been identified as rock phosphates, precious stones and minerals, steel, coal and pulp.

An important initiative under negotiation between India and South Africa is the Preferential Trade Agreement (PTA), eventually leading to a Free Trade Agreement (FTA) / Comprehensive Economic Co-operation Agreement (CECA) between India and the South African Customs Union (SACU). An agreement for Reciprocal Promotion and Protection of Investments is pending due to differences on one clause. Early conclusion of these agreements could provide a real impetus to trade and investment.

In concluding remarks Director, ITFC, informed that in a recent positive development the International Marketing Council (IMC) of South Africa has decided to open an Office in Mumbai - only its third office abroad, after Washington and London. The IMC, which works directly under the presidency, has the mandate of promoting South Africa as a brand in foreign countries to attract business and investment.

Addressing the participants, Shri Sudhir Mannie, Consul-Economic, South African Consulate General, Mumbai stated that there is immense potential for promoting trade in automotive, agro-processing, textiles and clothing, capital equipment, cultural industries, boat building and wines. Speaking about the Industrial Development Zones (IDZ), located adjacent to a port, Sri Sudhir Mannie stated that IDZs will allow importation of raw materials, plant machinery & equipment and the export of finished products. He briefed on the extensive road and rail network across South Africa which connects with Sub-Saharan African Region. He also mentioned about the Ports located in Durban, Cape Town, Port Elizabeth, etc. and informed that South Africa ranks 23rd in telecommunications development.

Shri Rajan Kumar, Advisor-Business Development of South African Consulate General, Mumbai, Shri K. Harishchandra Prasad, Vice-President, FAPCCI were also present at the meeting.

Shri Suraj Prasad Agarwal, Sr. Vice-President, FAPCCI proposed a vote of thanks.

* * *



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“SME EXPO - 2007”

5-7 October, 2007

at HITEX Exhibition Centre, Hyderabad

The Federation of Andhra Pradesh Chambers of Commerce And Industry (FAPCCI), the Federation of Andhra Pradesh Small Industries Associations (FAPSIA), Electronic and Computer Software Export Promotion Council (ESC) and Hyderabad International Trade Expositions Limited (HITEX) have jointly planned to organise a 3-day Mega Event on “SME EXPO - 2007” on 5-7 October, 2007 at HITEX Exhibition Centre, Hyderabad. The programme is sponsored by the Govt. of A.P.

It is an excellent opportunity for the manufacturers, individuals, suppliers and other stakeholders to participate in the exhibition and display their products and services and other related activities. Any business enterprise wishing to look for business solutions and resource providers and keen to establish partnership with SMEs in local markets and overseas, SME EXPO - 2007 is the perfect platform with unmatched opportunities.

The industrialists and others engaged in the related activities are requested to take advantage of the Mega Event and derive maximum mileage for your products, services and activities. The exhibition space is moderately charged and is available in different sizes to suit the requirements of different categories of industrialists. The Stalls are available in various sizes such as, 9, 12, 15, 18, 24, 36 Sq.Mtrs. each.

The booking of the Stalls is in progress and catching the momentum day by day. We request you to seek for allotment of required space for your activity and ensure the booking before the entire space is exhausted.

Please do not hesitate to contact the under mentioned Officer for any additional information and for booking the stalls.

Sri G.Ananth Reddy, Dy. Secretary, FAPCCI
Ph.23393658, 23393428 (Ext.49)
(Cell: 9391363712), Fax: 23395083;
E.mail: info@fapcci.in / fapcci@yahoo.com



FOR YOUR DIARY

THREE DAY SMALL & MEDIUM ENTERPRISES EXPO - 2007

Dates : 5th to 7th October, 2007 (Friday - Sunday)

Time : 10.00 a.m. - 06.00 p.m., Venue: HITEX Exhibition Centre, Hyderabad

The FAPCCI, the Federation of Andhra Pradesh Small Industries Associations (FAPSIA), Electronic and Computer Software Export Promotion Council (ESC) and Hyderabad International Trade Expositions Limited (HITEX) are jointly organising a 3-day "SME EXPO - 2007" on 5-7 October, 2007 at Hitex City, Hyderabad. This event is designed to enhance global market environment and upgrade all the facets of manufacturing infrastructure and technologies to be at par with the world. It also helps to bring out latent technologies of SMEs in the manufacturing and other sectors, develops networking with global markets and enhances the competitiveness of Indian SMEs through standardization of quality parameters. Any business enterprise wishing to look for business solutions and resource providers and are keen to establish partnerships with SMEs, in local markets and overseas - SME EXPO is the perfect platform.

The exhibitors get the following benefits:

1. Showcase their products and services, 2. Explore trade opportunities, 3. Expand business horizons, 4. Acquire joint ventures, 5. Developing new products and design, 6. Seeking financial support, 7. Enhance marketing capabilities, 8. Cater special insight knowledge on latest technology, 9. Select and appoint local agents/distributors/vendors, 10. Exposure to International quality standards.

Exhibitors Profile :

CNC, Standard and Special Purpose Machine Tools, Metal cutting, Metal forming machines, Foundry, Forging, Welding, Cutting equipment and Technology, Precision tools, Hardware, Wood working, Work holding devices and related products, Abrasive, PVC and Rubber products, Automotive, Power, Construction, and Pneumatics, Refractories and Ceramics, Electroplating equipment and technology, Heat treatment and Furnaces, Measuring, Inspection and Testing Equipment, Automation Systems and Control Units, Electronics and Electrical goods, Defence and Ordnance components, Aerospace and Aircraft components, Banks and Financial Institutions, Information Technology providers for upgradation with IT tools like CAD, CAE, MES, EDI, ECommerce and Information Security

Visitors Profile:

Buyers and Vendor Dev. Executives, Govt. Agencies, Consultants, Engineers, Service Providers and Commission Agents, Industrial Dealers and C&F Agents, Production and technical executives related to the field of Precision tools, Machines, Optics, Mould making, Jigs and Fixture design, and Manufacture of iron sheet, Metal and Metal ware, Rubber, Plastic products, Electrical & Electronic Industry and from Automotive, Aerospace and Defence Industry, Professional prospective Businessmen and Researchers, Qualified and renowned International Specialists.

Exhibition Stalls (Tariff) :

There are 125 stalls available in various sizes, i.e. 9, 12, 15, 18, 24 & 36 Sq.Meters.

Stall rentals :

Indian participants : Rs. 5000 per Sq.m (Service Tax extra as applicable)
Foreign participants : US D 200 per Sq.m (Service Tax extra as applicable)

(Note: The Members of FAPCCI may have the privilege of availing 10% discount on stall rentals provided that the stalls are booked on or before 30-06-2007).

All payments by crossed DD / Cheque to be drawn in favour of "Hyderabad International Trade Expositions Limited" payable at Hyderabad.

For bookings and other details, please contact:

Mr. G.Ananth Reddy, Dy. Secretary, FAPCCI, Mr. K.S.Sastry, FAPSIA, (Ph.23812525)
(Cell: 9391363712), Fax: 23395083; E.mail: info@fapcci.in Fax: 23112124; E.mail: sastry.kasi@gmail.com

Mr. Tapan Kumar Dash, (cell: 9490088352); HITEX Ltd., Ph.23112121-2/3,
Fax: 23112124, E.mail: tkd@hitex.co.in



FOR YOUR DIARY

Indian Engineering Exhibition (INDEE), during 23-26 October, 2007 at Expo Centre, Nasrec, Johannesburg, South Africa

Engineering Export Promotion Council (EEPC) in association with Manufacturing Technology International Expo (MTI) is organising its first Indian Engineering Exhibition (INDEE), during 23-26 October, 2007 at Expo Centre, Nasrec, Johannesburg, South Africa, coinciding with another Industrial Exhibition, 'Manufacturing Technology International.'

The event will be focusing mainly on industry sectors viz. Castings, Forgings, Bright Bars, Fasteners, Machine Tools, Cutting Tools, Automobile & Components, Primary Iron & Steel, Bicycle & Parts, Industrial Machinery, Food Processing Machinery, Textile & Jute Mill Machinery, Pumps & Compressors, Cranes, Lifts & Winches, Electric Home Appliances & Parts, Electrical Power Equipments, Heating & Cooling Equipments, Utensils & Kitchenwares, Tractors & Agricultural Equipments, Primary Aluminium & Aluminium Products, Ferro Alloys and Construction Machinery.

At this event, more than 175 companies belonging to a range of segment of India engineering industry - leading PSUs, large corporate houses, State Corporations and Small/Medium Enterprises will be showcasing their products and technologies enterprises. EEPC will also be organising topical conferences during the exposition, inviting delegations from Botswana, Namibia, Mozambique and some other countries.

MDA Assistance - All eligible participants will be entitled to MDA grant under Focus Africa Programme of Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only). Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

For participation and other details please contact : Sri R. Maitra, Executive Director, Engineering Export Promotion Council, Vandhna, 4th Floor, 11, Tolstoy Marg, New Delhi - 110 001, Tel. : 011-23711124/25, Fax : 011-23310920, E-mail : eepecto@eepec.gov.in, Website : www.eepecindia.org

Consumer Price Index Numbers for Industrial Workers for the Month of May, 2007.

(Base 2001 = 100)

Sl. No.	Centre	Central Series		State Series		
		April 2007	May 2007	Centre	April 2007	May 2007
1.	Hyderabad	121	122	Vizianagaram	130	131
2.	Guntur	125	125	Kakinada	134	135
3.	Visakhapatnam	124	125	Jaggiahpet	134	134
4.	Warangal	128	129	Tirupathi	128	128
5.	Vijayawada	124	124	Kothagudem	128	129
6.	Godawarikhani	133	134	Nizamabad	135	135
	All India	128	129			

Source : Labour Bureau, Government of India,
Simla.

Source : Directorate of Economics & Statistics,
Govt. of A.P., Hyd.



SBI CAMPAIGN ON TRADERS BONANZA

Date: 16th July, 2007; **Time:** 10:00 am. to 1:30 p.m (followed by Lunch)

Venue: Surana Udyog Auditorium, 'Federation House', FAPCCI

FAPCCI and the State Bank of India, Local Head Office, Hyderabad are jointly organising a meeting on "SME Business - Traders Bonanza" to brief about various products available from the Bank for meeting the credit requirements of Trade and Commerce. Sri T.S. Krishnaswamy, DGM, SBI Corporate Center, Mumbai and Sri Simon Fernandes, DGM, SBI Local H.O., Hyderabad will participate in the meeting. The programme includes presentation on Traders Easy Loan, SBI Shoppe, Dealer Finance under tie up, Transport Finance etc. besides the details of 'Concessions and Incentives' available during the campaign period from 16th June to 14th August 2007. This is an opportunity for those who are in need of financial assistance.

There is no delegate fee. Members are requested to take advantage of this programme and participate in the meeting.

Please confirm your participation to Sri C.V. Rao, Dy. Secretary on 9391359934 / Sri G.Ananth Reddy, Dy. Secretary on 9391363712.

FAPCCI invites Nominations for Prime Minister's Shram Awards

We are glad to inform you that Ministry of Labour, Govt. of India, has nominated FAPCCI as a Nodal Agency for the State of Andhra Pradesh, for the Prime Minister's Shram Awards.

The last date for sending filled in applications to FAPCCI is 31st July, 2007. Interested members may obtain a copy of the application form from FAPCCI.

The filled in application has to reach FAPCCI Office on or before 31st July, 2006 along with **two cheques** for the processing fee of Rs.500/- each, one in favour of 'Pay & Accounts Officer (MS), Ministry of Labour' payable at New Delhi and another in favour of 'The Federation of Andhra Pradesh Chambers of Commerce and Industry' payable at Hyderabad.

Points for discussion at the meeting with Sri H.K. Padhee, General Manager, South Central Railway

A request has been made to Sri H.K. Padhee, General Manager, South Central Railway, to address the members of Federation in July, 2007. The exact details of the meeting will be intimated in due course.

Meanwhile, members having any points/suggestions, for discussion at the meeting, may kindly arrange to send in a brief note to the Federation Office, to enable us to compile and submit to the South Central Railway, for its advance study and consideration.



NEW MEMBERS

New Members admitted in June, 2007

The Managing Committee welcomes the following who have been admitted as Members in the Month of June, 2007.

Associate Category (Panel - A)

S.No	Company Name	Phone & Fax	Business	Name and Designation of the Representatives
1.	M/s. Robo Silicon Limited, Plot No.126, Nava Nirman Nagar, Road No.71, Jubilee Hills, Hyderabad - 500033.	Phone:65501859/65501869 Fax: 23547215 E-mail: robosand@robosand.com Website: www.robosand.com	Manufacturers of Rock Sand & Stone Aggregates & Metals.	Sri C.V.Subba Rao, Managing Director Sri Vijay K. Kosaraju Executive Director Sri E. Prashanth, Fin.Manager
2.	M/s.MNR Educational Trust, Bhagyanagar Colony, Kukatpally, Hyderabad - 500072.	Phone: 23065795, 23065897 Fax: 23067380 E-mail: info@mnrindia.org Website: www.mnrindia.org	Running more than 35 Educational Institutions including medical, dental, pharmacy, nursing, physio-therapy, architecture and Teacher training courses etc.	Sri M.N. Raju, Managing Trustee, Sri M.S.Ravi Varma, Trustee

Company Category (Panel - C)

3.	M/s. Merix Laboratories Pvt. Ltd., II-D, Sri Laxmi Rukmini Estate Apts, Plot No. 1, LIC Colony, Sikh Village, Secunderabad - 500 009.	Phone: 27842549/2260 Fax: 27842603 e-mail: merixindia@gmail.com website: www.merixindia.com	Traders & Exporters of Active Pharmaceutical Ingredients (API), Intermediates, Phyto Chemicals, Herbal & Herbal Extracts & Medicinal Plants.	Sri V. Chandra Shekhar Reddy Managing Director, Sri V. Madhavi, Director
4.	Ms/. MYK Schomburg India Pvt. Ltd., # 6-3-569/2, 1st Floor, Kamadhenu Complex, Rockdale Compound, Somajiguda, Hyderabad - 500082.	Phone: 30603060 Fax: 30603067 E-mail: raghu@mykschomburg.com Website: www.schomburg.ge	Manufacturers of Chemicals	Sri Y. Muralidhar, Managing Director Sri P.V.Raghavaiah, Manager - Finance



NEW MEMBERS

5.	M/s. Evolva Biotech Pvt. Ltd., 203-206, 2 nd Floor, Tara Tycoon Building, Tarnaka, Secunderabad - 500017.	Phone: 27005935 Fax: 27005960 E-mail: pmmurali@gmail.com Website: www.evolva.com	Biotechnology	Dr.P.M. Murali, Managing Director, Sri Sarath Naru, Nominee Director, Sri Neil Goldsmith, Director
6.	M/s. Sreemitra Townships (P) Ltd., 302, Krishna Plaza, Khairatabad, Hyderabad - 500004.	Phone: 23327338, 23302897/98 Fax: 23300575 E-mail: info@sreemitragroup.com Website: www.sreemitragroup.com	Real Estates Business	Sri M.V.Chowdary, Managing Director Sri M.Srinivasan, Vice President, Ms. P.Yasaswy, L.E.O.
7.	M/s. Rachana Television Pvt. Ltd., Flat No. 564-A-19-111, Road No.92, Jubilee Hills, Hyderabad - 500033.	Phone: 32994141 Fax: 23602442 E-mail: ntvtelgroup.com	Electronic Media Operations / Entertainment Channels	Sri T.Narendra Choudary, Managing Director
8.	M/s.Nicomac Clean Rooms Far East Pvt. Ltd., # 102, Greenland Apartments, Amierpet, Hyderabad-500 016.	Phone: 31001415 Fax: 23402229 E-mail: nicomac@sify.com Website: www.nicomac.com	Manufacturers of Clean Room panels, false ceilings and doors.	Sri B.Narasimha Rao, Director Sri Y.V.G.Krishna Rao, Director Sri G. Ramesh, Business Head
9.	M/s. Hamara Shehar.com Pvt. Ltd., # 402, Jade Arcade, 4 th Floor, Paradise Circle, Secunderabad-500003.	Phone: 27813106, 27721026 e-mail: Prasad.b@hamarashehar.com website: hamarashehar.com	Domain Registration, Web Design and Development, Web Hosting and Email Hosting, E- Comm erce solutions etc.	Sri Purma Chandra Rao. T, Director
10.	M/s.Integrated Inspection Services Pvt. Ltd., # 3-5-944/205-206, IInd Floor. Panchavati Mall, Narayanaguda, Hyderabad-500029.	Phone: 30788005, Fax: 30788004 E-mail: gajjalia_2000@yahoo.com	Third Party Inspection services, Quality Assurance, Quality verification.	Sri Gajjala Surya Prakash, Director Sri Ganesh Murthy G. Bhat, Director Sri M.K.S.Sharma, Director



NEW MEMBERS

11.	M/s. Goldstone Teleservices Limited, 9-1-83 & 84, Amarchand Sharma Complex, S.D.Road, Secunderabad-500003.	Phone: 27807640 Fax: 39120023 Website: www.goldstonepower.com	Manufacturers & Suppliers of Cable Joining Kits & Polymeric Insulations & IT enabled Services	Sri M. Surendernath, Executive - V.P. Sri P.V.S. Sarma, Gen. Manager Sri S. Satyanarayana, Sr. Mgr - Accounts
12.	M/s. Ramky Infrastructure Ltd., 'Ramky House', Raj Bhavan Road, Somajiguda, Hyderabad-500082.	Phone: 23310091(30 lines) Fax: 23302353 E-mail: proposal@ramky.com Website: www.ramky.com	Construction of multi-storied buildings, roads, highways, water & water treatment plants, water distribution networks, Sewerage networks, substations, overhead lines etc.	Sri Y.R. Nagaraja, Managing Director Sri A.V. Sivaiah G.M.(Tenders) Sri G. Kondayya, H.O.D. (Services)
13.	M/s. The Secunderabad Co-Operative Urban Bank Limited, 1-4-908/7/2/B/1 to 4, Bakaram, Nr. Raja Deluxe Theatre, Musheerabad, Hyderabad.	Phone: 27673534, 27673537 Fax: 27673534	Banking Transaction Business	Sri Khan Lateef Md. Khan, Chairman Sri Syed Zahoor Uddin, Vice Chairman Ms. Tabassum Begum, Manager
14.	M/s. Mantena Laboratories Ltd. 8-3-976/86/1/1, Shalivahana Nagar, Yellareddyguda, Hyderabad-500073.	Phone: 23741657, 23735885 Fax: 23741657 E-mail: Prasad@mantenalabs.com Website: www.mantenalabs.com	Manufacturers of Active Pharmaceutical ingredients and Its Intermediates	Sri M.R.V. Prasad Raju, Managing Director Smt. M. Sita Devi, Director Sri T. Ravi Prakash, Marketing Manager
15.	M/s. Atluri Travels Air Forex Private Ltd., G-1, Swarna Jayanthi Commercial Complex, Beside HUDA Mainvanam, Ameerpet, Hyderabad-500016.	Phone: 23740905 Fax: 23737325 E-mail: travelair2000@yahoo.co.in	Travels	Sri Atluri Ramesh, Managing Director
16	M/s. G.S.S. America Infotech Limited, Block B, 3 rd Floor, Cyber Gateway, Madhapur, Hitech City, Hyderabad - 500081.	Phone: 40028700-02 Fax: 40028703 E-mail: bhargav@gssamerica.com Ravi.chivukula@gssamerica.com	Software Services & Software Development	Sri K. Sathish, DGM - PRO Sri C. Ravi Kumar, Chief Finance Officer, Sri M. Bhargav, CEO



Firm Category (Panel -D)

17.	M/s. Al-Amoudi Trading Corporation, D.No.19-2-29/A/145, Model Colony, Jahanuma, Hyderabad.	Phone: 65947455 E-mail: hamed674@yahoo.com	Exporters & Importers of Fruits & Vegetables etc.	Sri Hamed Mohammed Abdur Rahman Al-Amoudi, Managing Partner Sri Mohammed A. Al-Amoodi, Vice President
18.	M/s.Cherukuri Swarnajali, Plot No. 29, Ph-I, Main Road, Vanastalipuram, Hyderabad - 500070.	Phone: 24125356 e-mail: mdcherukuri@gmail.com website: www.swarnajali.com	Traders of Gold & Silver Ornaments	Sri Gopinath Cherukuri, Managing Partner Ms. Ch. Gayatri, Partner Sri Ch. Rama Rao Partner
19.	M/s. Pushyraga Enterprises, 8-3-333/178, Plot # 741, Kamalapur Colony, Srinagar Colony, Hyderabad - 500073.	Phone: 55596556	Distributors of Dinshaw's Ice Cream	Sri N.A.Narsimhulu Managing Partner

Prop. Concern Category (Panel -D)

20	M/s. Al-Hira Tours & Travels, Shop No.78, Ground Flr, S.Y.J. Complex, Pathergatti Hyderabad-500 002.	Phone: 66712447 Fax: 24417622 E-mail: alhira-travelshyd@yahoo.co.in	Haj & Umrah Groups packages arrange organizers, air ticketing (Domestic & International) & all types of travel services	Sri Mohd. Akhter Hussain, Proprietor Sri. Gulam Suglain, Manager Sri Khaja Shujal Hussain General Manager
21.	M/s. Transglobe, 102, Doyen Chambers, 1 st Floor, Behind Sarathi Studios, Yousufguda Road, Hyderabad - 500073.	Phone: 23750123,0124 Fax: 23746024 E-mail: varma@transglobeindia.com Website: www.transglobeindia.com	Importers & Exporters of Bulk Drugs & Intermediates. Sourcing Agents for Chemicals, Pharmaceutical Fine Chemicals and APIs.	Sri J.Subrahmanya Varma, Proprietor
22.	M/s. Alps Outdoors, 6-2-13/1, 2 nd Floor, Adj. to Curewell Hospitals, Lakdikapul, Hyderabad-500004.	Phone: 23322296 Fax: 23303183 E-mail: info@alps-outdoors.com Website: www.alpsoutdoors.com	Digital printing, fabrication, of premium signages, hoardings and unipoles	Sri M.Taria Sultan, Proprietor
23.	M/s.Kalaam Tools & Hardware, 3-134/1/9, Beside Meena Hotel, Balanagar, Hyderabad-500037.	Phone: 65582951	Cutting Tools & General Industrial Hardware	M/s. Thtashamuddin Ahmed, Proprietor, Aljazuddin Ahmed, Manager

NEW MEMBERS

24.	M/s.Jaz Imports & Exports # 296, O.U.Colony, Shaikpet, Hyderabad - 500008.	Phone: 23562361 E-mail: jaz_importsexports@yahoo. com	Traders & Exporters of ten & other items, Importers of Baby Diapers & all kinds of paper, general Goods.	Sri Mohammed Ismail, Proprietor Sri Mohammed Ajjaz Akhter Wajid, Manager (Intl.Mkg.) Mohammed Ezaz Akhter Adil, Manager (Intl.Sales)
Individual Category (Panel -D)				
25.	Sri P.K.Arjun, Advocate, Flat No. 202, 2 nd Floor, Annapurna Flats, Dharam Karan Road, Ameerpet, Hyderabad - 500016.	Phone: 23737668 TeleFax: 23744490 E-mail: arjunpk2001@yahoo. co.in	Advocate & Legal Services	--
SSI Category (Panel -E)				
26.	M/s. SMM Paper Marketing Pvt. Ltd., 4/4/A, Road No.16, IDA, Nacharam, HYDERABAD-500076	Phone: 27155973 Fax: 27155905 E-mail: smmpmpl@yahoo.com	Traders of all varieties of Papers and Paper Boards and conversion of paper Boards	Sri V.Sathish Babu Managing Director Sri V.Sambasiva Rao, Director
27.	M/s. Ahlada Engineers Pvt. Ltd., Sy.No.66 & 68, Bahdurpally (V), Qutbullapur (M), R.R.Dist., Hyderabad.	Phone: 23195923/25 Fax: 23195924 E-mail: ahladaengg@yahoo.com Website: www.ahladaengineers.com	Manufacturers of Equipment and SS Furniture for Pharmaceutical, Bulk Drug, Herbal Ayurvedic Industries.	Sri Ch.Suresh Mohan Reddy, Managing Director Sri K.Rajasekhar Reddy, Director N.Sukrutha Kumar, Director
28.	M/s. Precision Engineering Works, Plot No. 93, S.V.C.I.E., Phase-III, Balanagar, Hyderabad-500037.	Phone:23771465 Fax: 23770297 E-mail: babuji_a@yahoo.com	Repair, Rewinding, overhauling of large electrical machines, motors, generator & transformers.	Sri A.Babuji, Managing Partner, Ms. A.Padmaja, Partner
29.	M/s. Technostrength Pvt. Ltd., Pent House-I, Alpine Heights-II, Raj Bhavan Road, Somajiguda, Hyderabad - 50082.	Phone: 23393074 Fax: 23393075 E-mail: jayant_athallekar@yahoo.co.in	Engineering Equipments for Oil Drilling Rigs & Gas Turbines.	Sri Jayant Athalekar, Managing Director Mrs. Sharvari A. Director



NEW MEMBERS

30.	M/s. Emmennar Bio-Tech (P) Ltd. # 110, Bhanu Enclave, Near ESI, Erragadda, Hyderabad-500038.	Phone: 23801977 Fax: 23801966 E-mail: info@emmennar.com Website: www.emmennar.com	Manufacturers of Bulk Drugs & Intermediates	Sri L.D. Maheshwara Reddy, Director Sri K.V.S.R.Seshu Kumar, Director
31.	M/s. Karuna Cables Ltd. 76-B, Vengal Rao Nagar, Hyderabad - 500038.	Phone: 23813010, 23713281 Fax: 23813010 E-mail: karuna_cables@yahoo.co.in	Manufacturers of power cables etc for the Electricity Department.	Sri N.S.Ranganath, Director & CEO Sri Mahendra C. Sha, Managing Director, Sri C.V.Prasad Rao, Director
32.	M/s. ESPI Industries & Chemicals Pvt. Ltd., 7-102/25, Sai Enclave Colony, Habsiguda, Hyderabad-500007.	Phone: 27176440, 27173782 Fax: 27176441 E-mail: hyd2_espinds@sancharnet.in Hyd2_espis@sancharnet.in	Manufacturers & Exporters of pharmaceutical formulations, Bulk Drugs.	Sri Ashwini Chadda, Managing Director Sri J.N.Sastry, Director Sri K.Krishna Murthy, Director
33.	M/s. Sri Venkateswara Pipes Limited, 5 th Floor, KPR House, S.P.Road, Secunderabad - 500003.	Phone: 27847121, 27819868 Fax: 27892076 E-mail: svpi9@yahoo.com	Manufacturers & Suppliers of "SVP" brand A.C. Pressure pipes, couplings, Rubber rings & CID Joints as for IS 1592 from 80 to 600 mm dia hi ci-5 to 25 under Mazza process	Sri N.Kishan Reddy, Chairman Sri N.Siddha Reddy, Manager - Finance Sri V.S.R.Chandra Murthy, Office Assistant
34.	M/s.Satya Surya Aluminium Industries Ltd. Shed No.17, IDA, Phase-I, Cherlapally, Hyderabad - 500051.	Phone: 27267944 Fax: 27261928 E-mail: satyasuryalindustries@gmail.com Website: www.satyasurya.net	Anodizing, Electro-colouring & fabrication of Anodized / powder coated Aluminium doors, windows, ventilators etc., and structural glazing of all types.	Sri K.Suryanarayana, Managing Director Sri K.Rameshchandra Director Sri K.V. Satyanarayana, Director
35.	M/s.Bull Rock Drills Private Limited, Plot No.34, IDA, Phase-I, Cherlapally, Hyderabad-500051.	Phone: 27260293 Fax: 27260293 E-mail: brdhdimmerbit@yahoo.co.in	Manufacturers & Traders of mining & water well drilling accessories - DT4 Hammers, Button bits, Drill rocks etc.	Sri A.Vijay Kumar, Managing Director Sri Ravindra Akut Mktg., Tech. & Advisor

