



AWARD FOR EXCELLENCE IN PRODUCT INNOVATION(SMALL SCALE INDUSTRY)

(Sri Dalchand Agarwal Memorial Silver Rolling Trophy
Instituted by Sri Laxmi Prasad Agarwal, Chairman &
Mg. Director, DSL Infrastructure & Space Developers
Private Ltd., Hyderabad.

QUESTIONNAIRE

PART - I

1. Name and Address of the Industry/
organization with Tel. and Fax Nos.
and E-mail. :
2. Location and addresses of manufacturing
units/branches in A.P. where relevant :
3. Nature of activity - manufacturing/
service/export :
4. Whether Large/Medium/Small Scale Unit :
5. Whether Public Sector Co. (Central or
State), Public or Private Limited Co.,
Partnership or Proprietary Co. :
6. Registration No. given by DGTD/
Commissioner of Industries, Govt. of A.P. :
7. i) Connected power load :
- ii) Stand-by generation capacity :
- iii) Bought out power if any :
8. Particulars of production in the above units in
QTY product-wise with corresponding
installed capacity for the past 3 years :
9. Particulars of turnover in value (Rupees)
of the unit(s) for the past 3 years :
10. No. of employees working in the unit(s)
workmen, supervisory, admn. sales and
purchase, others. :

11. Capital structure of the Company/unit(s) in A.P: :
12. Enclose Balance Sheet & Profit and Loss Account for the past 3 years. (Please fill/ give information in the Annexure Form) :
13. Work out the following ratios pertaining to performance for the past 3 years
 - (i) Turnover to capital employed :
 - (ii) Gross profit to capital employed :
 - (iii) Return on capital employed (for proper inter-firm comparison capital employed is to be taken as the investment on gross fixed assets plus net current assets)
14. Give a brief write-up about the Company since inception highlighting important mile stones. :
15. Mention any Awards received earlier from any organisation/institution explaining the achievements meriting the Award(s) including from FAPCCI :
16. Please indicate your willingness or otherwise for the Jury to visit the site if so desired. :

PART-II.

- 1.a) Do you maintain R&D Cell in Andhra Pradesh devoted to the innovations or evolution of new products. :
- b) If so, what is the size i.e. number of persons engaged there. :
- c) Cost of the R&D Cell and its percentage to the outlay on the whole unit. :

- d) Since how long has the Cell been in existence. :
2. What is its specific achievement in the field of evolving new products. :
3. Describe the new product that has been brought in by you mentioning its special and innovative features. :
4. In what way is it different from any similar products already in existence please highlight the difference. :
- 5.a) What is the total manufacturing cost and what are the levies incident thereon eg: excise duty, sales tax etc. :
- b) In what manner and in which industries or sphere of life (such as commercial, domestic, etc.) could it be utilised. :
- c) R & D effect of the innovation if any. :
6. Has/it been developed on a commercial basis. If not within what time would it be so developed and what would be the unit cost. :
7. To what extent is there competition from other States or other countries in case similar goods are produced there. :
8. How do you propose to maintain and improve its quality to fight competition. :

9. Are you having plans to secure cost reduction in long run to maintain your hold on the market. Please give a brief indication of your plans. :

10. Have you already exhibited or explained this product at any exhibition,conference, workshop, etc. :

11. Have any awards, prizes or any other honours been conferred on you for this product. :

12. Is the achievement attributable to the collective efforts of the members of the R&D Cell or your unit or do you wish to make a special mention of any particular person as primarily responsible for it. :

13. If you wish to make any special claim with regard to your work, which has not been covered by the above, please state here or attached a sheet/paper thereon. :

14. Please give a brief write-up to explain why you consider yourself suitable for this Award in terms of the achievement upto now and prospects of continued maintenance of the same. :

Signature & Designation
with Office Seal