



AWARD FOR EXCELLENCE IN INNOVATIVE PRODUCT/SERVICE IN HEALTHCARE WITH HIGHEST SOCIETAL IMPACT

(Silver Rolling Trophy - Instituted by
Shantha Biotechnics Ltd., Hyderabad)

QUESTIONNAIRE

Part – 1

1. Name and Address of the Industry/
organization with Tel./Fax No.
and E-mail :
2. Location and addresses of manufacturing
units/ branches in A.P. where relevant :
3. Nature of activity – manufacturing /
service/export
4. Whether Large/Medium/Small Scale Unit :
5. Whether Public Sector Co., (Central or
State), Public or Private Ltd., Co.
Partnership or Proprietary Co.,
6. Registration No. given by DGTD/
Commissioner of Industries, Govt. Of A.P. :
7.
 - i) Connected power load :
 - ii) Stand by generation capacity :
 - iii) Bought out power if any :
8. Particulars of production in the above units
in QTY product-wise with corresponding
installed capacity for the past 3 years. :
9. Particulars of turnover in value (Rupees)
of the unit(s) for the past 3 years. :
10. No.of employees working in the unit (s) :
workmen, supervisory, admn. Sales and
purchase, others.

11. Capital structure of the Company/unit(s) in A.P. :
12. Enclose Balance sheet & Profit and Loss Account for the past 3 years. (please fill/ Give information in the Annexure Form) :
13. Work out the following ratios pertaining to performance for the past 3 years :
 - i) Turnover to capital employed :
 - ii) Gross profit to capital employed :
 - iii) Return on capital employed :
(for proper inter-firm comparison capital Employed is to be taken as the investment on gross fixed assets + net current assets)
14. Give a brief write-up about the Company since inception highlighting important mile stones :
15. Mention any Awards received earlier from any organization/ institution explaining the Achievements meriting the Award (s) including from FAPCCI :
16. Please indicate your willingness or otherwise for the Jury to visit the site if so desired. :

PART II

1. Indicate clearly the essence of innovation of the product/ service in health care, duly mentioning the benefits that accrue to society :
2. Indicate the details of Technical Process of Product/ Service – If need be, please use Flow diagram. :
3. a) Do you maintain R&D Cell in A. P devoted to the innovations or evolution of new products. :
- b) If so, what is the size i.e. number of persons engaged there. :

- c) Cost of the R & D Cell and its percentage to the outlay on the whole unit. :
- d) Since how long has the Cell been in existence :
4. What is its specific achievement in the field of evolving new products :
5. Describe the new product that has been brought in by you mentioning its special and innovative features. :
6. In what way is it different from any similar products already in existence please highlight the difference :
- 7.a) What is the total manufacturing cost and what are the levies incident thereon eg: excise duty, sales tax etc. (if it is a product) :
- b) In what manner and in which industries Or sphere of life (such as commercial, domestic etc) could it be utilized. :
8. Has/ it been developed on a commercial basis :
If not within what time would it be so Developed and what would be the unit Cost :
9. To what extent is there competition from other States or other countries in case similar goods are produced there. :
10. How do you propose to maintain and improve its quality to fight competition :
11. Are you having plans to secure cost reduction in long run to maintain your hold on the market. Please give a brief indication of your plans. :
12. Have you already exhibited or explained this product at any exhibition, conference, workshop etc., :

13. Have any awards, prizes or any other honors been conferred on you for this product :
14. Is the achievement attributable to the collective efforts of the members of the R&D Cell or your unit or do you wish to make a special mention of any particular person as primarily responsible for it. :
15. Are there any precautions to be taken by the user or state effects of your products. If so, what actions have been taken to educate the user. :
16. If you wish to make any special claim with regard to your work, which has not been covered by the above, please state here or attached a sheet/ paper thereon. :
17. Please give a brief write-up to explain why you consider yourself suitable for this Award in terms of the achievement upto now and prospects of continued maintenance of the same :

**Signature & Designation
With Office Seal**