



**AWARD FOR OUTSTANDING INFORMATION
TECHNOLOGY (IT) COMPANY**
(SILVER ROLLING TROPHY) - INSTITUTED BY
ORIENTAL BANK OF COMMERCE, SECUNDERABAD

QUESTIONNAIRE

PART - I

1. Name and Address of the industry/ organisation with Tel./Fax No. and E-mail :

(Indicate the type of organisation i.e, Foreign Subsidiary, Joint venture, Indian Organisation etc.)
2. Location and addresses of units/ branches in A.P. where relevant
3. Nature of activity - manufacturing/ service/export. :
4. Whether Large/Medium/Small Scale Unit: :
5. Whether Public Sector Co. (Central or State) Public or Private Limited Co., Partnership or Proprietary Co. :
6. Particulars of turnover in value (Rs.) of the unit(s) for the last 3 years. :
7. No. of employees working in the unit(s) working, supervisory, admn. sales and purchase, others for the last three years :
8. Capital structure of the Company/ unit (s) in A.P. for the last three years :
9. Balance Sheet & Profit and Loss Account for the past 3 years. :
10. Work out the following ratios pertaining to performance for the past 3 years. :

- i. turnover to capital employed
- ii. gross profit to capital employed
- iii. return on capital employed

(for proper inter-firm comparison capital employed is to be taken as the investment on gross fixed assets plus net current assets).

11. Give a brief write-up about the _____ :
Company since highlighting important milestones.
12. Mention any Awards received earlier :
from any organization/institution explaining the achievements meriting the Award(s) including from FAPCCI.
13. Please indicate your willingness or _____ :
otherwise for the Jury to visit the site if so desired.

PART II

1. Indicate the domain of products/ _____ :
services.
2. Number of patented product/ _____ :
services (Please mention details)
3. Number of new products /
applications and services and their
corresponding sales in last three
financial years
4. Indicate the growth performance of :
the organisation for the past three
financial years
5. Indicate the export performance in :
the last three financial years.
6. No. of overseas clients for the last
three years
7. Indicate the quality improvements _____ :
achieved.

8. Any Quality Control Certification like :
SEI CMM, ISO, others.
9. Employee productivity :
10. Any certification in HR practices :
11. Earning per share for last three :
financial years
12. Mention detailed plans for further :
expansion/diversification and by
when it is envisaged to achieve the
same.
13. Any other achievement which adds :
to the eligibility of the award
14. Please give a brief write-up to explain :
why you consider yourself suitable for
this Award in terms of the
achievements upto now and prospects of
continued maintenance of the same.

Signature & Designation
with Office Seal