



**AWARD FOR EXCELLENCE IN TURNAROUND/  
REVIVAL OF A SICK INDUSTRY (SMALL OR  
MEDIUM ENTERPRISE) (Silver Rolling Trophy -  
Instituted by Model Group of Companies, Hyderabad)**

**QUESTIONNAIRE**

**PART - I**

1. Name and Address of the Industry/  
organization with Tel. and Fax Nos.  
and E-mail. :
2. Location and addresses of manufacturing  
units/branches in A.P. where relevant :
3. Nature of activity - manufacturing/  
service/export :
4. Whether Large/Medium/Small Scale Unit :
5. Whether Public Sector Co. (Central or  
State), Public or Private Limited Co.,  
Partnership or Proprietary Co. :
6. Registration No. given by DGTD/  
Commissioner of Industries, Govt. of A.P. :
7. i) Connected power load :
- ii) Stand-by generation capacity :
- iii) Bought out power if any :
8. Particulars of production in the above units in  
QTY product-wise with corresponding  
installed capacity for the past 3 years :
9. Particulars of turnover in value (Rupees)  
of the unit(s) for the past 3 years :
10. No. of employees working in the unit(s)  
workmen, supervisory, admn. sales and  
purchase, others. :
11. Capital structure of the Company/unit(s) in A.P.:

12. Enclose Balance Sheet & Profit and Loss Account for the past 3 years. (Please fill/ give information in the Annexure Form) :
13. Work out the following ratios pertaining to performance for the past 3 years :
  - (i) Turnover to capital employed :
  - (ii) Gross profit to capital employed :
  - (iii) Return on capital employed

(for proper inter-firm comparison capital employed is to be taken as the investment on gross fixed assets plus net current assets)
14. Give a brief write-up about the Company since inception highlighting important milestones. :
15. Mention any Awards received earlier from any organisation/institution explaining the achievements meriting the Award(s) including from FAPCCI :
16. Please indicate your willingness or otherwise for the Jury to visit the site if so desired. :

**PART-II.**

1. a) Please furnish particulars of registration as a 'Sick Unit' with the concerned authorities such as BIFR, DIFR or the State Govt. or the concerned Bank. :
- b) If yes, please give the reference :
2. a) Period from which the unit had been declared sick/closed. :
- b) No. of Employees before sickness after revival. :
- c) Reasons for becoming Sick (give briefly the causes in twenty lines). :

d) Particulars of the revival plan :

e) Proposal of revival taken up on and :  
completed on

3. Unit has become sick mainly due to:

i) Internal Management :

ii) Finances :

iii) Lack of Market & Demand  
for product :

iv) Due to Govt. Regularities/  
Procedures/Policies :

v) Quantity of the Products :

4. Briefly narrate the steps taken for :  
revival of the unit for its turnaround  
improvement, indicating the additional  
investment in cash, facilities or other  
kinds of support.

5. Special efforts made to improve the :  
capacity utilisation, quality of product,  
improvement in marketing strategies  
and morale of work force/overcome  
the shortage of raw material

6. How do you consider yourself as specially qualified to receive the Award? :

7. Any other relevant information :

8. Please furnish Balance Sheets & Chairman's speeches of the last three years.

9. Do you have any objection to the jury visiting your unit. If they, so desire? :

Signature & Designation  
with Office Seal